



Monthly Indicators

August 2023

Higher mortgage rates, along with elevated sales prices and a lack of housing inventory, have continued to impact market activity during the summer homebuying season. The average 30-year fixed-rate mortgage has remained above 6.5% since May, recently hitting a two-decade high in August, according to Freddie Mac. As a result, existing-home sales have continued to slow nationwide, dropping 2.2% month-over-month as of last measure, with sales down 16.6% compared to the same time last year, according to the National Association of REALTORS® (NAR).

New Listings were up 5.4 percent for single family homes but decreased 5.2 percent for Condo/TIC/Coop properties. Pending Sales decreased 15.5 percent for single family homes and 11.6 percent for Condo/TIC/Coop properties.

The Median Sales Price was down 1.8 percent to \$1,576,000 for single family homes but increased 9.3 percent to \$1,093,386 for Condo/TIC/Coop properties. Months Supply of Inventory increased 33.3 percent for single family units and 17.2 percent for Condo/TIC/Coop units.

Falling home sales have done little to cool home prices, however, which have continued to sit at record high levels nationally thanks to a limited supply of homes for sale. According to NAR, there were 1.11 million homes for sale heading into August, 14.6% fewer homes than the same period last year, for a 3.3 months' supply at the current sales pace. The shortage of homes for sale has boosted competition for available properties and is driving sales prices higher, with NAR reporting a national median existing-home price of \$406,700, a 1.9% increase from a year earlier.

Monthly Snapshot

- 1.8%

+ 9.3%

+ 4.7%

One-Year Change in
**Median Sales Price Single
Family**

One-Year Change in
**Median Sales Price
Condo/TIC/Coop**

One-Year Change in
**Median Sales Price
All Property Types**

Residential real estate activity in San Francisco County (Districts 1-10) composed of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

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Single Family Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	8-2022	8-2023	Percent Change	YTD 2022	YTD 2023	Percent Change
New Listings		239	252	+ 5.4%	2,286	1,752	- 23.4%
Pending Sales		181	153	- 15.5%	1,723	1,253	- 27.3%
Sold Listings		190	142	- 25.3%	1,706	1,220	- 28.5%
Median Sales Price		\$1,605,000	\$1,576,000	- 1.8%	\$1,850,000	\$1,550,000	- 16.2%
Avg. Sales Price		\$1,946,588	\$2,177,609	+ 11.9%	\$2,314,424	\$2,059,250	- 11.0%
Days on Market		26	33	+ 26.9%	21	31	+ 47.6%
Active Listings		350	321	- 8.3%	--	--	--
% of Properties Sold Over List Price		75.3%	63.4%	- 15.8%	83.9%	62.0%	- 26.1%
% of List Price Received		108.3%	107.6%	- 0.6%	117.9%	107.3%	- 9.0%
Affordability Ratio		28	24	- 14.3%	24	25	+ 4.2%
Months Supply		1.5	2.0	+ 33.3%	--	--	--

Condo/TIC/Coop Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	8-2022	8-2023	Percent Change	YTD 2022	YTD 2023	Percent Change
New Listings		309	293	- 5.2%	3,823	2,516	- 34.2%
Pending Sales		232	205	- 11.6%	2,364	1,544	- 34.7%
Sold Listings		237	153	- 35.4%	2,361	1,462	- 38.1%
Median Sales Price		\$1,000,000	\$1,093,386	+ 9.3%	\$1,209,250	\$1,100,000	- 9.0%
Avg. Sales Price		\$1,174,880	\$1,211,055	+ 3.1%	\$1,386,959	\$1,254,931	- 9.5%
Days on Market		50	58	+ 16.0%	41	57	+ 39.0%
Active Listings		894	648	- 27.5%	--	--	--
% of Properties Sold Over List Price		37.1%	31.4%	- 15.4%	52.9%	33.7%	- 36.3%
% of List Price Received		100.7%	99.4%	- 1.3%	104.8%	99.8%	- 4.8%
Affordability Ratio		51	39	- 23.5%	42	39	- 7.1%
Months Supply		2.9	3.4	+ 17.2%	--	--	--

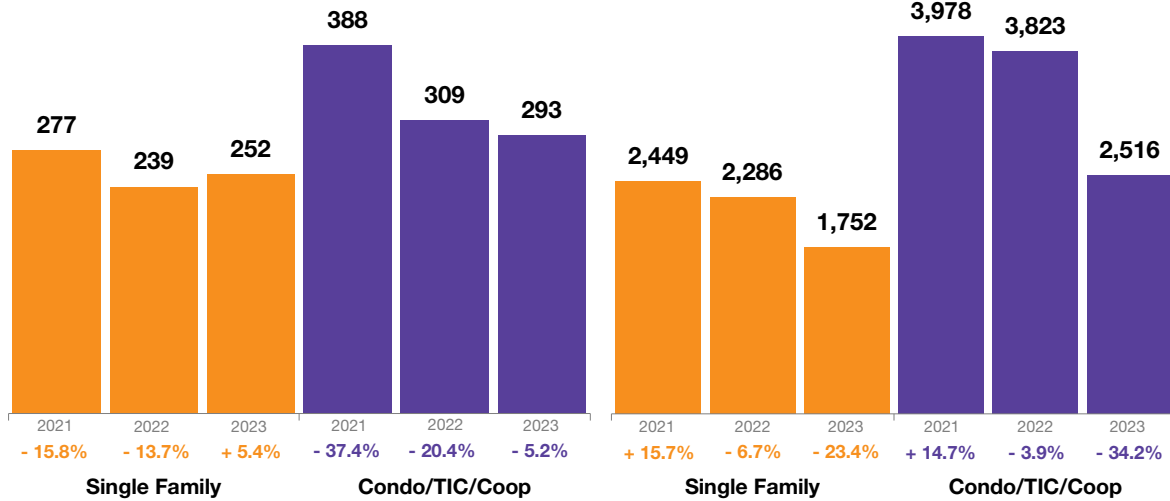
New Listings

A count of the properties that have been newly listed on the market in a given month.



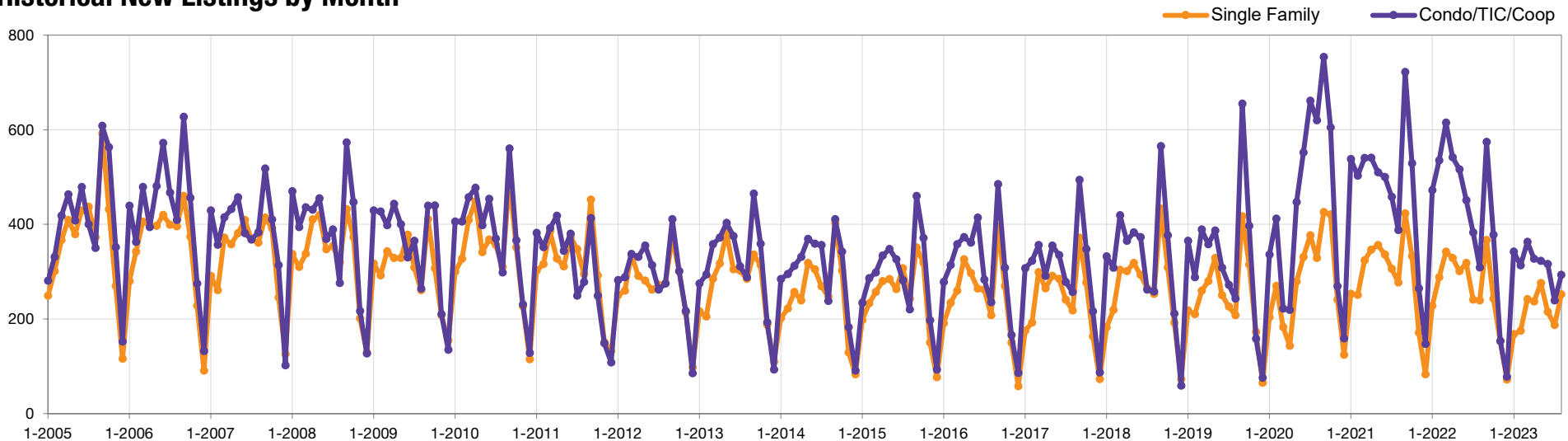
August

Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Sep-2022	367	-13.2%	574	-20.5%
Oct-2022	243	-27.0%	378	-28.5%
Nov-2022	153	-10.5%	153	-42.3%
Dec-2022	72	-13.3%	78	-46.9%
Jan-2023	168	-26.3%	342	-27.5%
Feb-2023	175	-39.2%	313	-41.5%
Mar-2023	242	-29.2%	363	-41.0%
Apr-2023	237	-28.0%	327	-39.7%
May-2023	276	-8.3%	323	-37.4%
Jun-2023	215	-32.4%	316	-29.9%
Jul-2023	187	-22.4%	239	-37.6%
Aug-2023	252	+5.4%	293	-5.2%
12-Month Avg	216	-21.5%	308	-32.6%

Historical New Listings by Month



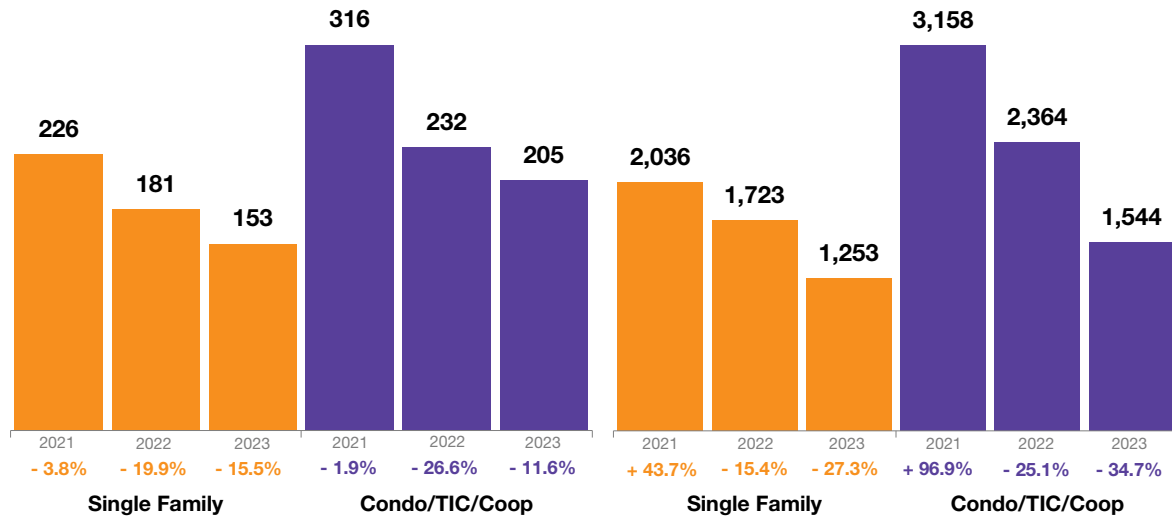
Pending Sales

A count of the properties on which offers have been accepted in a given month.



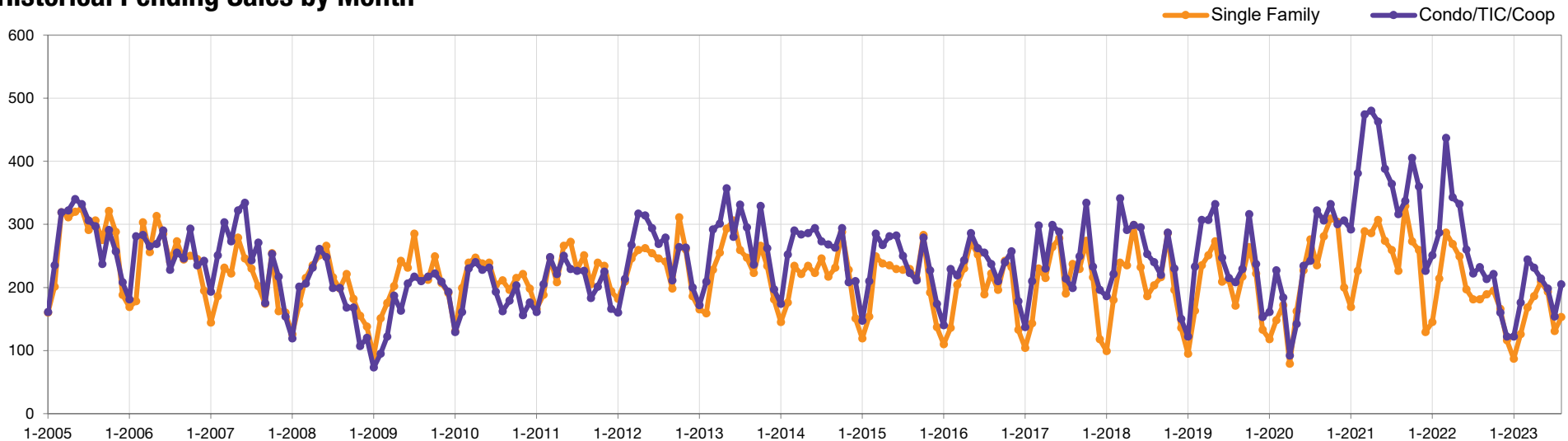
August

Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Sep-2022	189	-42.6%	213	-36.8%
Oct-2022	195	-28.6%	221	-45.4%
Nov-2022	166	-35.9%	160	-55.6%
Dec-2022	116	-10.1%	122	-46.0%
Jan-2023	87	-40.0%	122	-51.4%
Feb-2023	126	-41.1%	176	-38.7%
Mar-2023	168	-41.5%	244	-44.2%
Apr-2023	186	-30.9%	231	-32.7%
May-2023	209	-16.1%	214	-35.5%
Jun-2023	193	-2.0%	198	-23.8%
Jul-2023	131	-27.6%	154	-30.6%
Aug-2023	153	-15.5%	205	-11.6%
12-Month Avg	160	-29.3%	188	-38.8%

Historical Pending Sales by Month

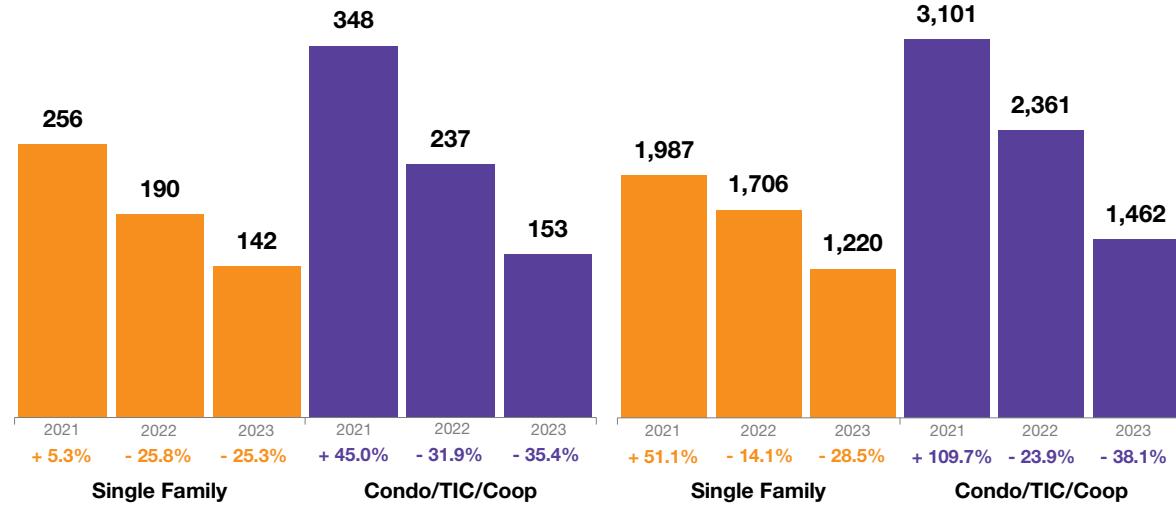


Sold Listings

A count of the actual sales that closed in a given month.

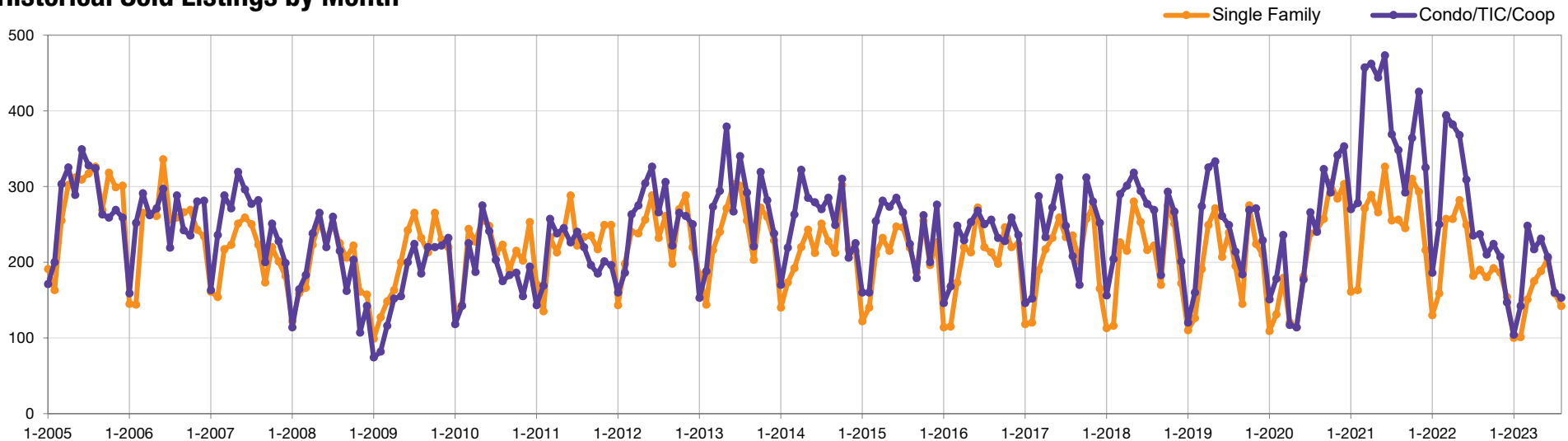


August



Sold Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Sep-2022	180	-26.5%	210	-28.1%
Oct-2022	192	-38.1%	224	-38.5%
Nov-2022	186	-36.5%	207	-51.3%
Dec-2022	154	-28.7%	147	-54.8%
Jan-2023	100	-23.1%	104	-44.1%
Feb-2023	101	-36.5%	142	-43.2%
Mar-2023	151	-41.2%	248	-37.1%
Apr-2023	175	-31.9%	217	-43.2%
May-2023	188	-33.3%	231	-37.2%
Jun-2023	204	-18.1%	207	-33.0%
Jul-2023	159	-12.6%	160	-31.9%
Aug-2023	142	-25.3%	153	-35.4%
12-Month Avg	161	-30.3%	188	-40.3%

Historical Sold Listings by Month

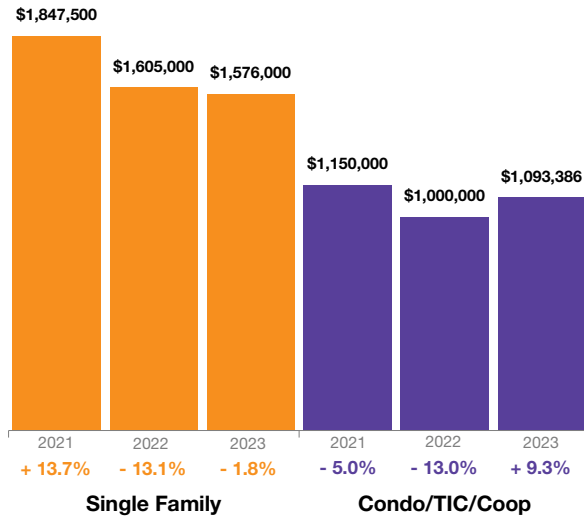


Median Sales Price

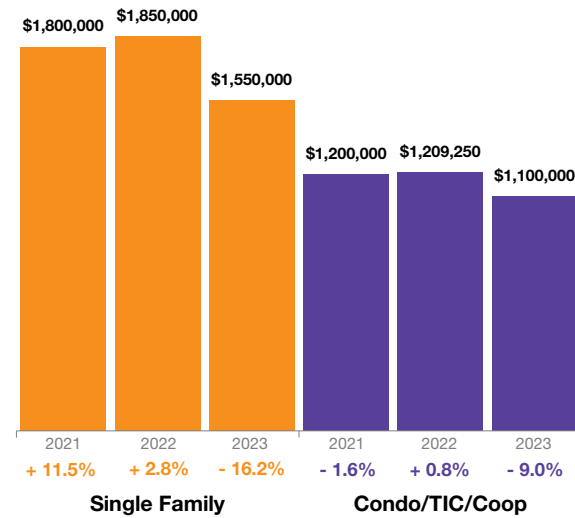
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



August



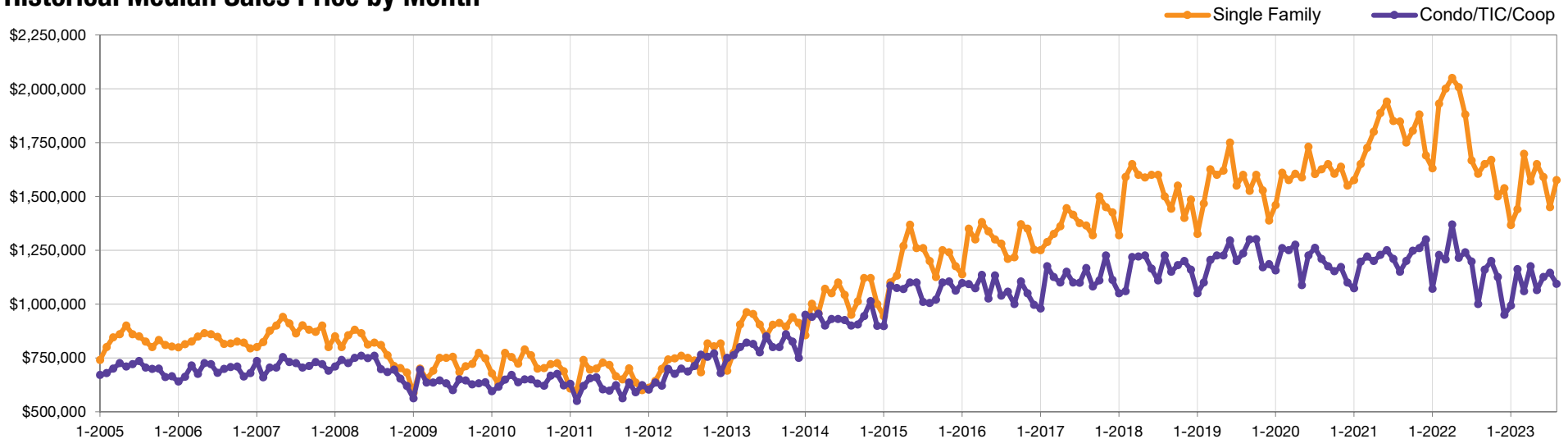
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Sep-2022	\$1,650,000	-5.7%	\$1,160,000	-3.3%
Oct-2022	\$1,670,000	-7.5%	\$1,200,000	-3.8%
Nov-2022	\$1,500,000	-20.2%	\$1,125,000	-10.7%
Dec-2022	\$1,537,500	-9.0%	\$950,000	-26.9%
Jan-2023	\$1,367,500	-16.1%	\$992,900	-7.2%
Feb-2023	\$1,440,000	-25.4%	\$1,162,500	-5.3%
Mar-2023	\$1,697,500	-15.1%	\$1,060,000	-12.2%
Apr-2023	\$1,570,000	-23.4%	\$1,175,000	-14.2%
May-2023	\$1,650,000	-17.8%	\$1,065,000	-12.3%
Jun-2023	\$1,590,000	-15.4%	\$1,125,000	-9.3%
Jul-2023	\$1,450,000	-13.0%	\$1,145,000	-4.3%
Aug-2023	\$1,576,000	-1.8%	\$1,093,386	+9.3%
12-Month Avg*	\$1,563,500	-14.6%	\$1,104,250	-9.9%

* Median Sales Price for all properties from September 2022 through August 2023. This is not the average of the individual figures above.

Historical Median Sales Price by Month

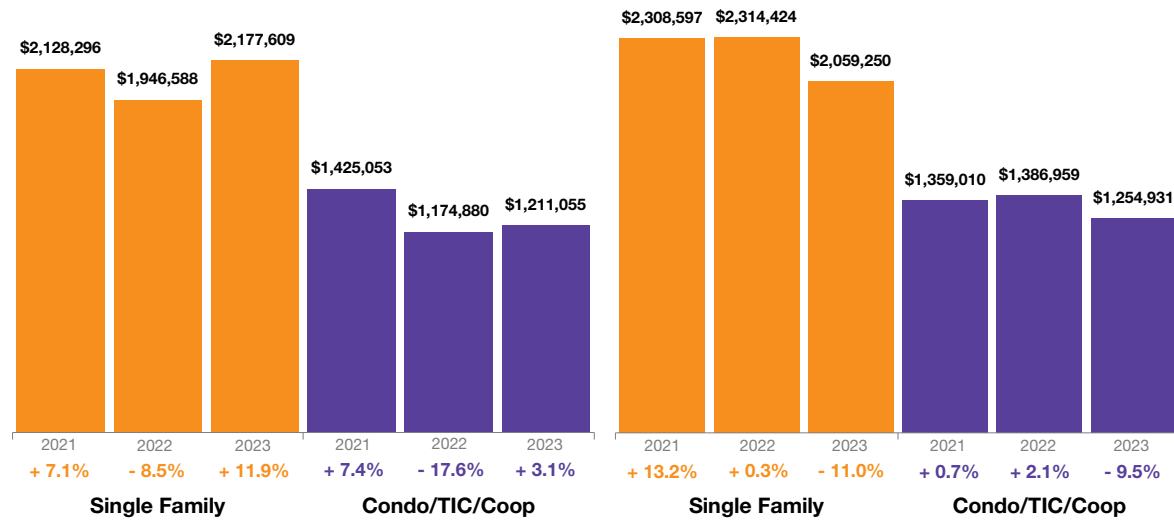


Average Sales Price

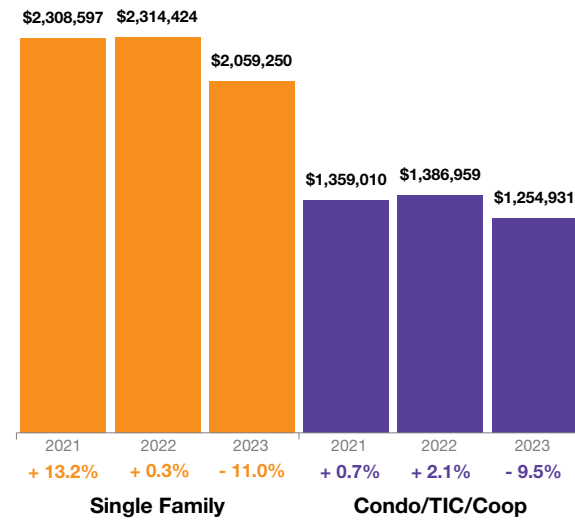
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



August



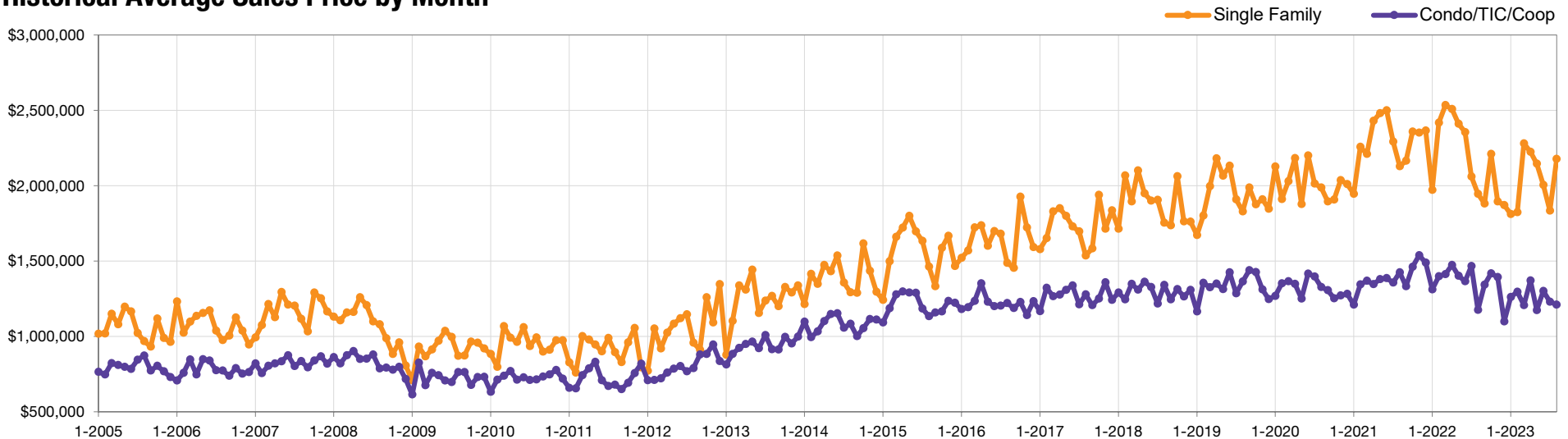
Year to Date



Average Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Sep-2022	\$1,881,502	-13.1%	\$1,343,336	+0.8%
Oct-2022	\$2,211,462	-6.3%	\$1,418,171	-3.0%
Nov-2022	\$1,895,086	-19.4%	\$1,394,166	-9.4%
Dec-2022	\$1,870,417	-20.9%	\$1,098,424	-26.2%
Jan-2023	\$1,811,636	-8.1%	\$1,261,866	-3.8%
Feb-2023	\$1,823,104	-24.6%	\$1,296,409	-7.3%
Mar-2023	\$2,280,520	-10.0%	\$1,207,124	-14.5%
Apr-2023	\$2,224,904	-11.3%	\$1,370,225	-7.1%
May-2023	\$2,145,625	-11.0%	\$1,174,770	-16.3%
Jun-2023	\$2,005,523	-14.9%	\$1,300,566	-4.8%
Jul-2023	\$1,835,021	-10.9%	\$1,229,993	-16.1%
Aug-2023	\$2,177,609	+11.9%	\$1,211,055	+3.1%
12-Month Avg*	\$2,026,943	-12.4%	\$1,282,018	-9.5%

* Avg. Sales Price for all properties from September 2022 through August 2023. This is not the average of the individual figures above.

Historical Average Sales Price by Month



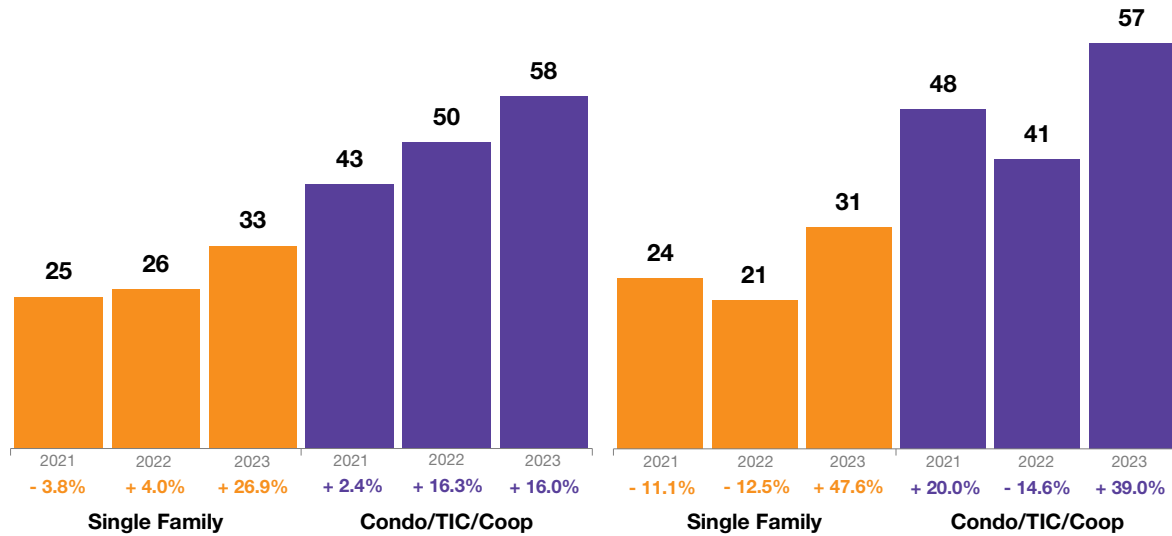
Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given month.



August

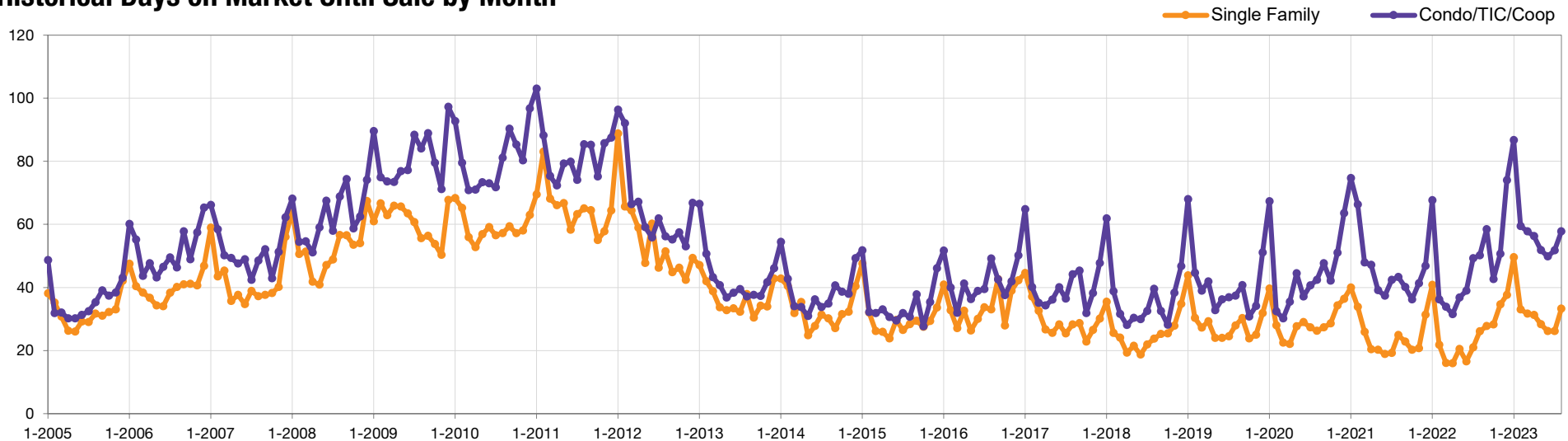
Year to Date



Days on Market Until Sale	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Sep-2022	28	+21.7%	58	+45.0%
Oct-2022	28	+40.0%	43	+19.4%
Nov-2022	35	+66.7%	51	+24.4%
Dec-2022	38	+22.6%	74	+57.4%
Jan-2023	50	+22.0%	87	+27.9%
Feb-2023	33	+50.0%	59	+63.9%
Mar-2023	32	+100.0%	58	+70.6%
Apr-2023	31	+93.8%	56	+75.0%
May-2023	28	+33.3%	52	+40.5%
Jun-2023	26	+52.9%	50	+28.2%
Jul-2023	26	+23.8%	52	+6.1%
Aug-2023	33	+26.9%	58	+16.0%
12-Month Avg*	31	+44.0%	56	+37.8%

* Days on Market for all properties from September 2022 through August 2023. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

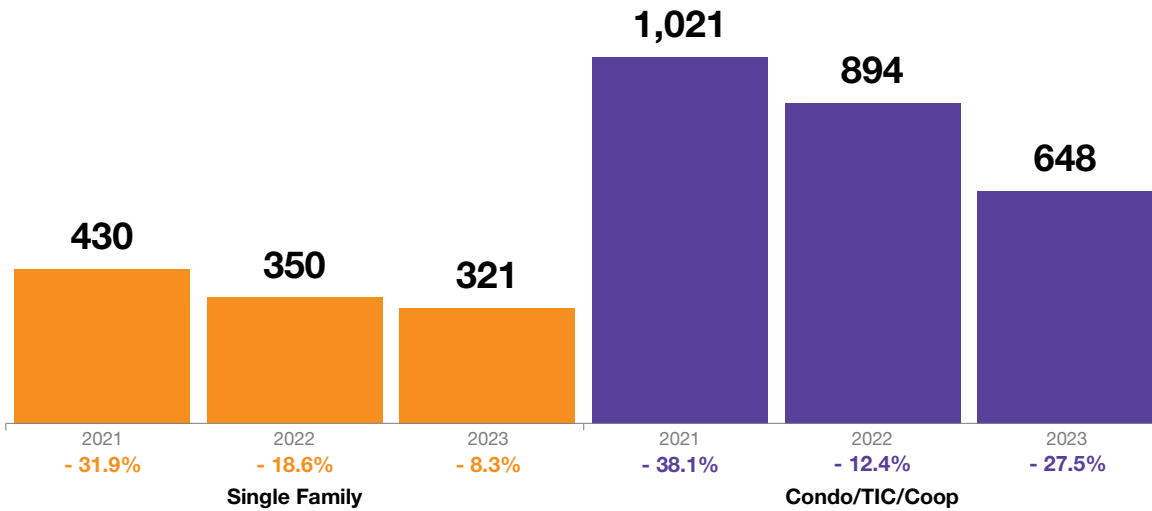


Inventory of Active Listings

The number of properties available for sale in active status at the end of a given month.



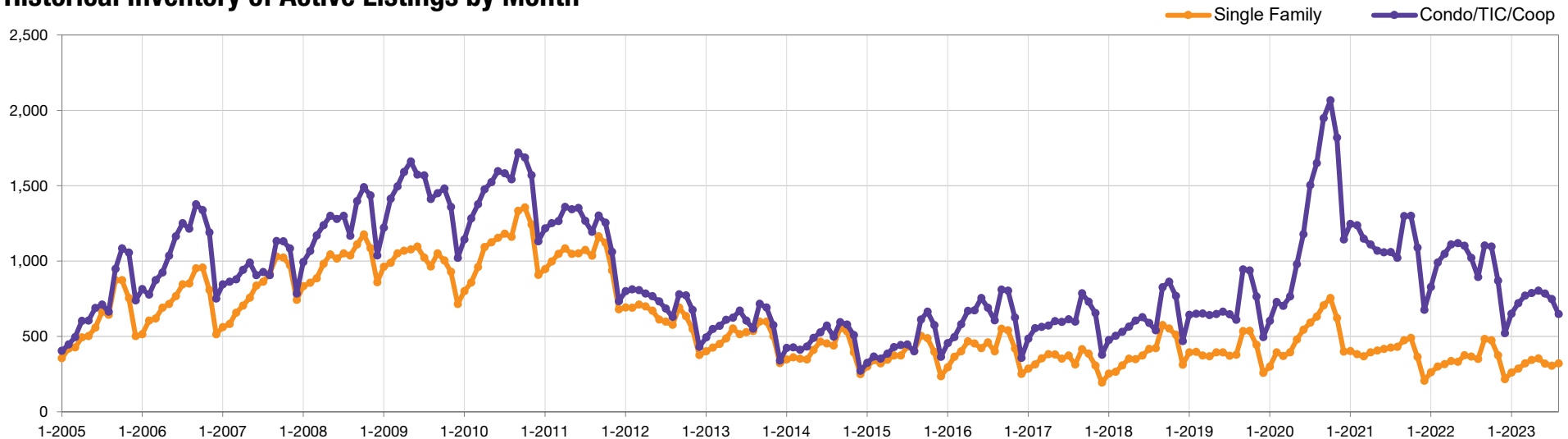
August



Inventory of Active Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Sep-2022	483	+1.9%	1,103	-15.0%
Oct-2022	473	-3.3%	1,095	-15.8%
Nov-2022	375	+3.0%	870	-20.0%
Dec-2022	216	+5.4%	521	-22.8%
Jan-2023	260	-0.4%	649	-21.6%
Feb-2023	286	-4.3%	720	-27.3%
Mar-2023	321	+1.9%	769	-26.5%
Apr-2023	343	+2.1%	787	-29.0%
May-2023	354	+6.9%	803	-28.2%
Jun-2023	318	-15.2%	784	-28.8%
Jul-2023	305	-16.7%	747	-26.8%
Aug-2023	321	-8.3%	648	-27.5%
12-Month Avg*	338	-2.6%	791	-23.8%

* Active Listings for all properties from September 2022 through August 2023. This is not the average of the individual figures above.

Historical Inventory of Active Listings by Month

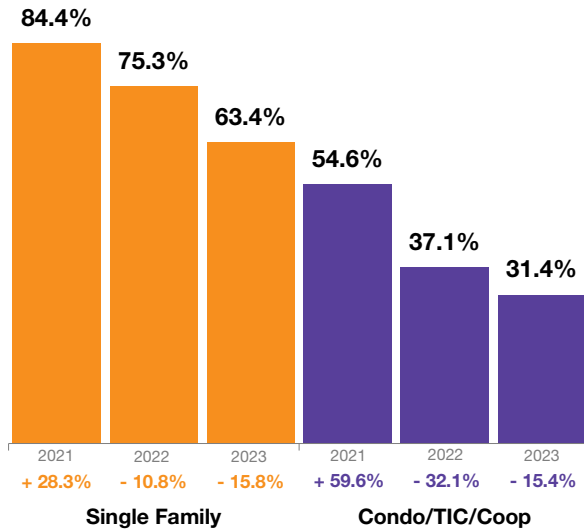


% of Properties Sold Over List Price

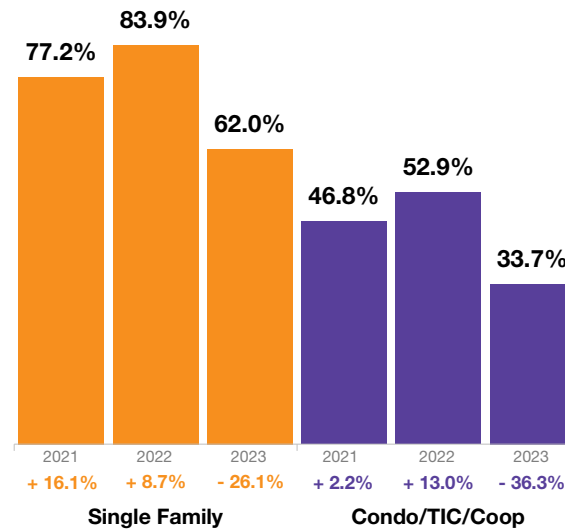


Percentage found when dividing the number of properties sold by properties sold over its original list price, not accounting for seller concessions.

August



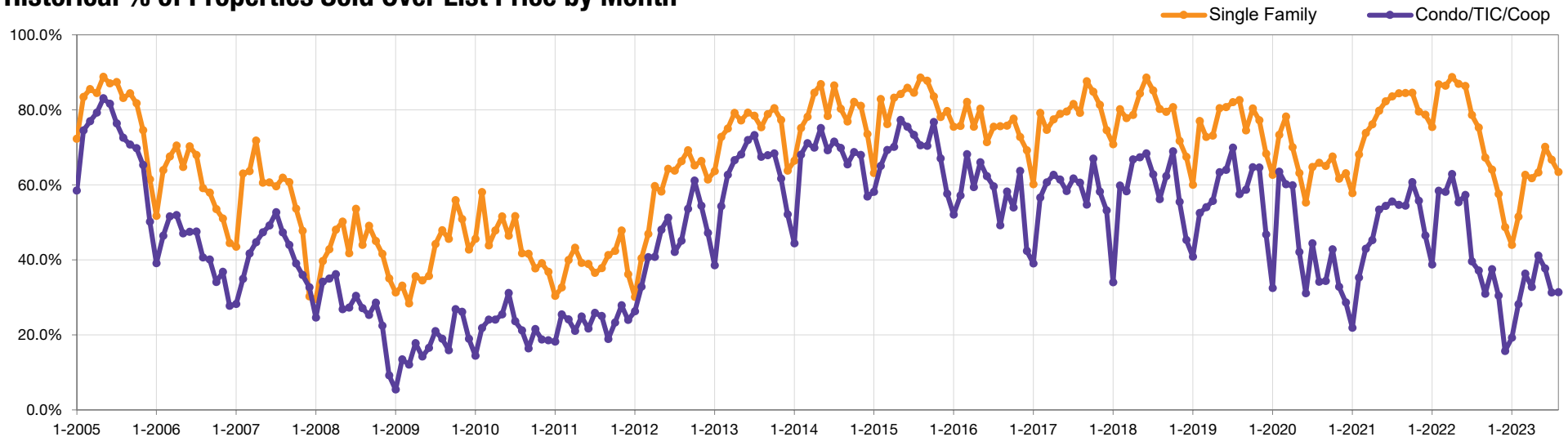
Year to Date



% of Properties Sold Over List Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Sep-2022	67.2%	-20.5%	31.0%	-43.1%
Oct-2022	64.1%	-24.1%	37.5%	-38.2%
Nov-2022	57.5%	-27.7%	30.4%	-45.5%
Dec-2022	48.7%	-38.1%	15.6%	-66.5%
Jan-2023	44.0%	-41.6%	19.2%	-50.4%
Feb-2023	51.5%	-40.7%	28.2%	-51.7%
Mar-2023	62.7%	-27.4%	36.3%	-37.5%
Apr-2023	61.7%	-30.4%	32.7%	-47.9%
May-2023	63.3%	-27.2%	41.1%	-25.7%
Jun-2023	70.1%	-18.8%	37.7%	-34.2%
Jul-2023	66.7%	-15.1%	31.3%	-21.0%
Aug-2023	63.4%	-15.8%	31.4%	-15.4%
12-Month Avg	61.2%	-26.4%	32.3%	-39.6%

* % of Properties Sold Over List Price for all properties from September 2022 through August 2023. This is not the average of the individual figures above.

Historical % of Properties Sold Over List Price by Month

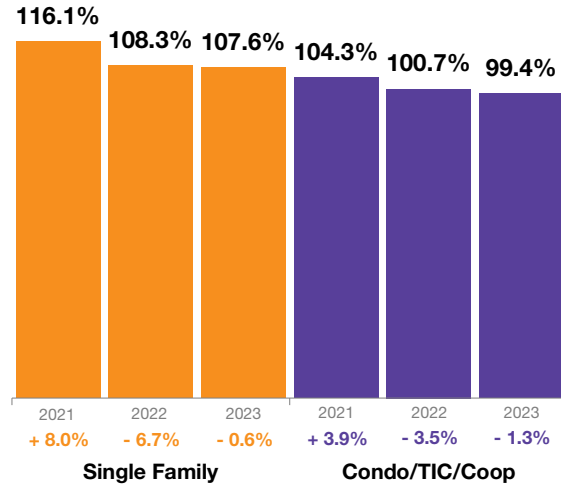


% of List Price Received

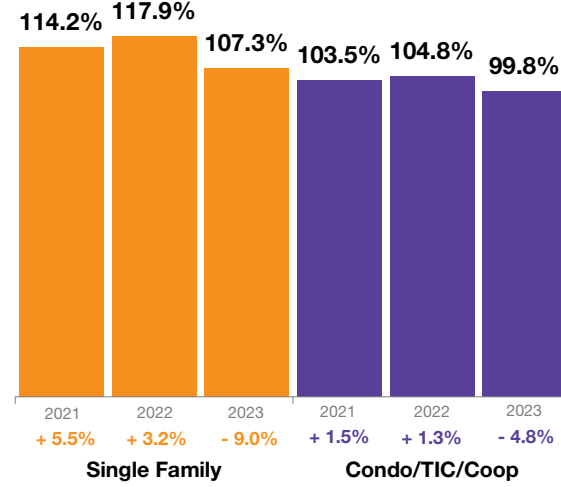


Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

August



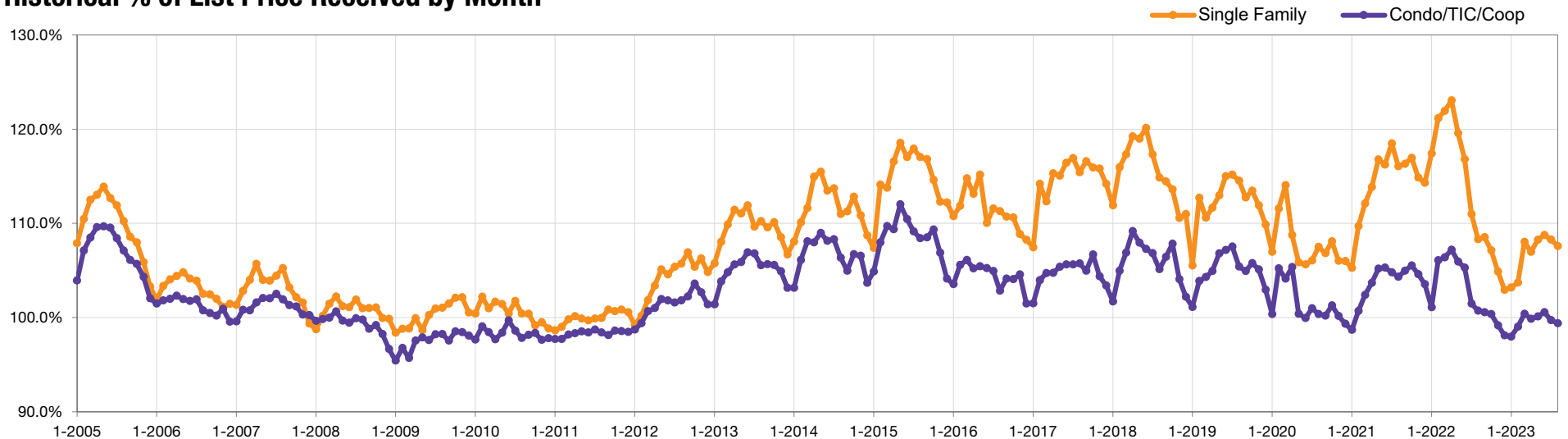
Year to Date



% of List Price Received	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Sep-2022	108.5%	-6.7%	100.6%	-4.2%
Oct-2022	107.1%	-8.5%	100.4%	-4.8%
Nov-2022	104.9%	-8.6%	99.2%	-5.2%
Dec-2022	102.9%	-10.0%	98.1%	-5.2%
Jan-2023	103.2%	-12.1%	98.0%	-3.1%
Feb-2023	103.7%	-14.4%	99.0%	-6.7%
Mar-2023	108.0%	-11.4%	100.4%	-5.6%
Apr-2023	107.0%	-13.1%	99.9%	-6.8%
May-2023	108.2%	-9.5%	100.1%	-5.5%
Jun-2023	108.7%	-6.9%	100.6%	-4.5%
Jul-2023	108.3%	-2.4%	99.7%	-1.8%
Aug-2023	107.6%	-0.6%	99.4%	-1.3%
12-Month Avg*	106.8%	-8.8%	99.8%	-4.8%

* % of List Price Received for all properties from September 2022 through August 2023. This is not the average of the individual figures above.

Historical % of List Price Received by Month



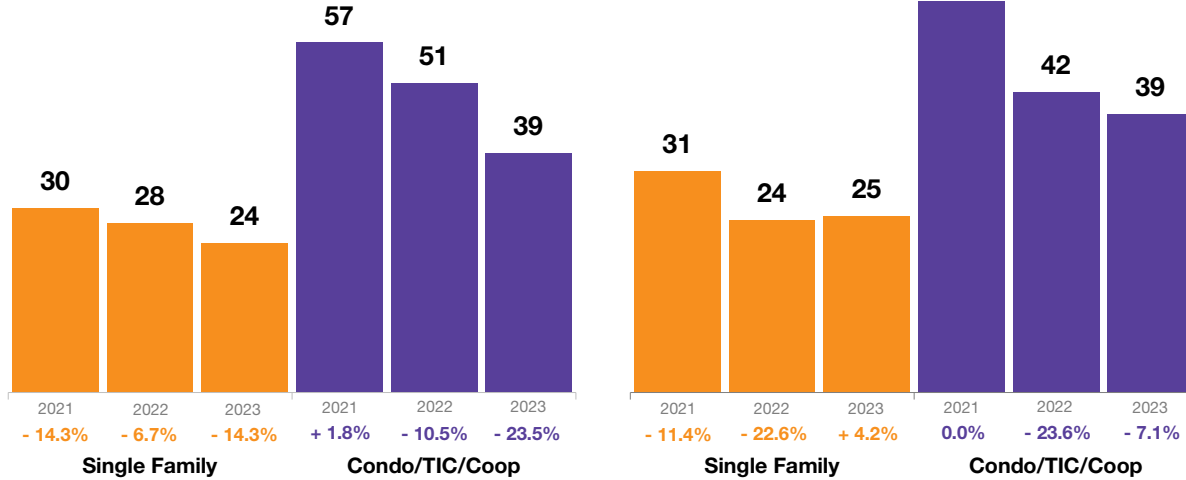
Housing Affordability Ratio



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

August

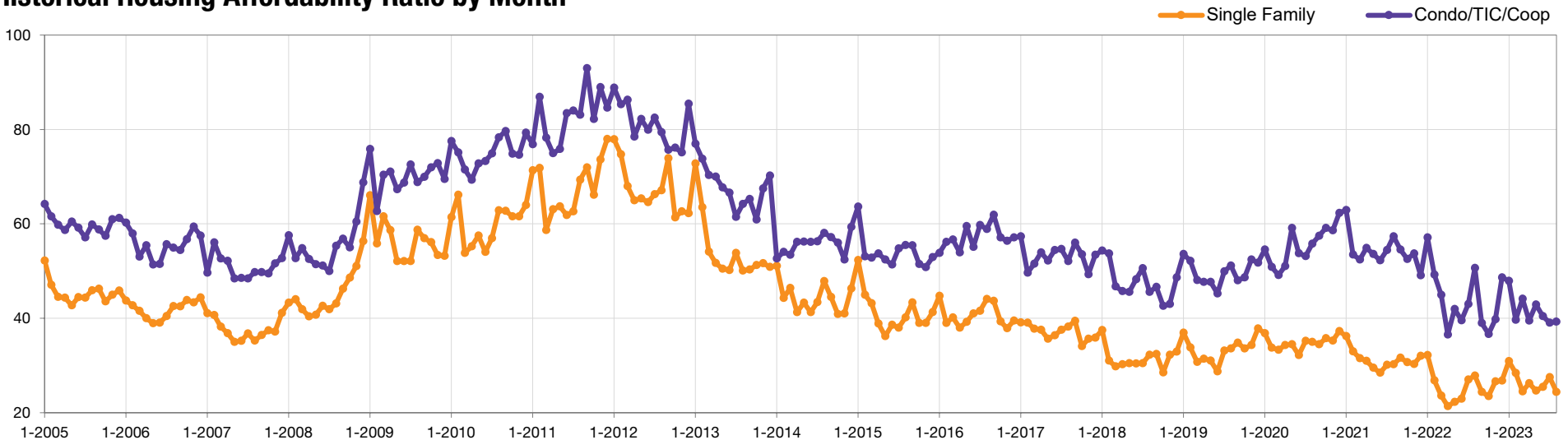
Year to Date



Housing Affordability Ratio	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Sep-2022	24	-25.0%	39	-29.1%
Oct-2022	23	-25.8%	37	-30.2%
Nov-2022	27	-10.0%	40	-25.9%
Dec-2022	27	-15.6%	49	0.0%
Jan-2023	31	-3.1%	48	-15.8%
Feb-2023	28	+3.7%	40	-18.4%
Mar-2023	24	0.0%	44	-2.2%
Apr-2023	26	+23.8%	40	+8.1%
May-2023	25	+13.6%	43	+2.4%
Jun-2023	25	+8.7%	40	0.0%
Jul-2023	27	0.0%	39	-9.3%
Aug-2023	24	-14.3%	39	-23.5%
12-Month Avg*	26	-12.4%	41	-18.3%

* Affordability Ratio for all properties from September 2022 through August 2023. This is not the average of the individual figures above.

Historical Housing Affordability Ratio by Month

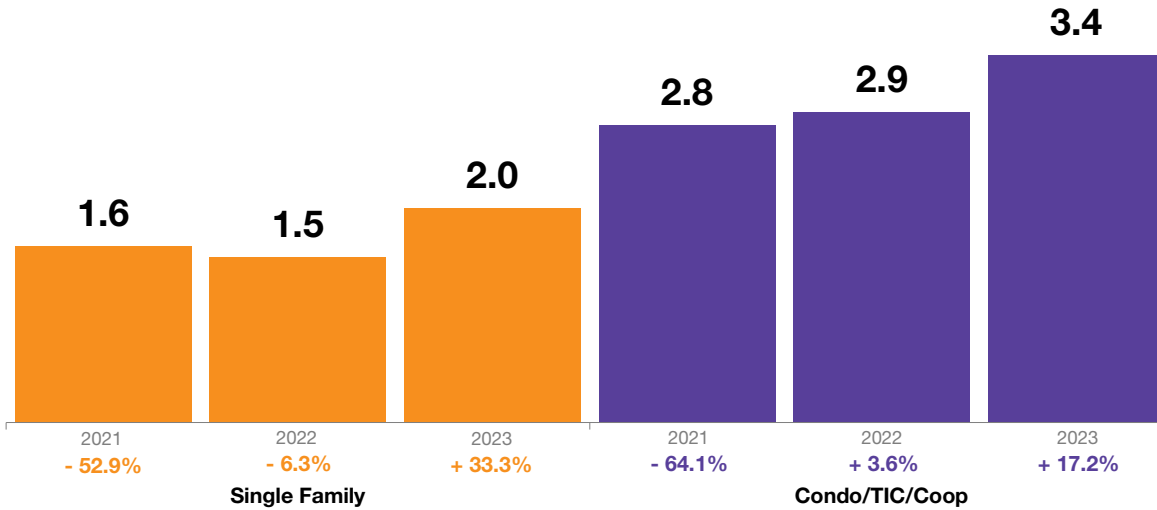


Months Supply of Inventory



The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

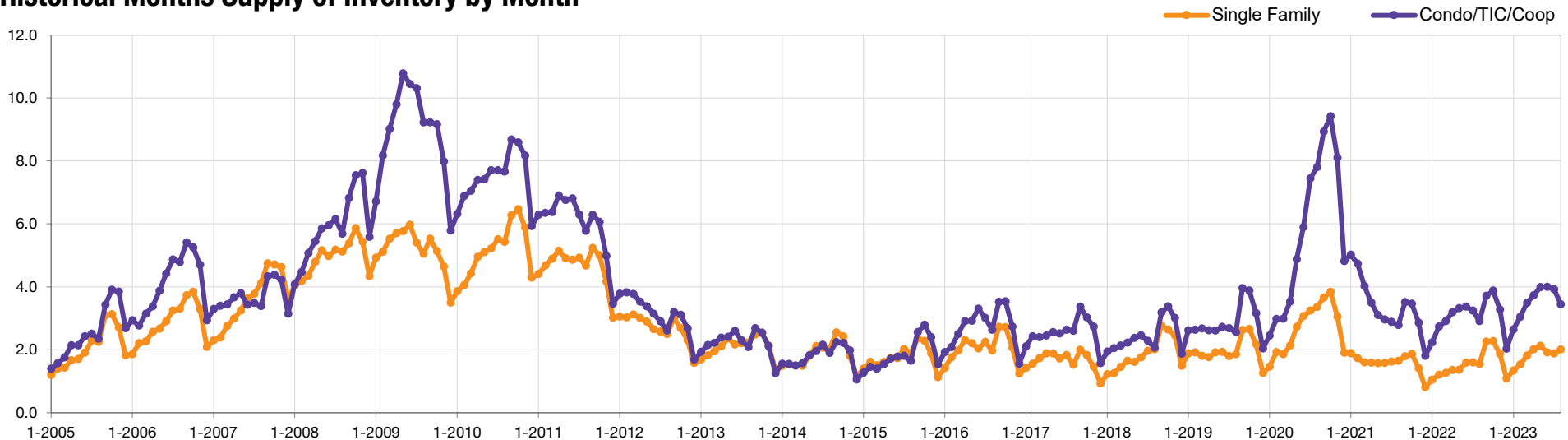
August



Months Supply of Inventory	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Sep-2022	2.3	+27.8%	3.7	+5.7%
Oct-2022	2.3	+21.1%	3.9	+11.4%
Nov-2022	1.9	+35.7%	3.3	+13.8%
Dec-2022	1.1	+37.5%	2.0	+11.1%
Jan-2023	1.3	+30.0%	2.6	+18.2%
Feb-2023	1.5	+25.0%	3.0	+11.1%
Mar-2023	1.8	+38.5%	3.5	+20.7%
Apr-2023	2.0	+42.9%	3.7	+15.6%
May-2023	2.1	+50.0%	4.0	+21.2%
Jun-2023	1.9	+18.8%	4.0	+17.6%
Jul-2023	1.9	+18.8%	3.9	+21.9%
Aug-2023	2.0	+33.3%	3.4	+17.2%
12-Month Avg*	1.8	+31.3%	3.4	+15.7%

* Months Supply for all properties from September 2022 through August 2023. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	8-2022	8-2023	Percent Change	YTD 2022	YTD 2023	Percent Change
New Listings		554	558	+ 0.7%	6,181	4,331	- 29.9%
Pending Sales		418	362	- 13.4%	4,129	2,836	- 31.3%
Sold Listings		435	301	- 30.8%	4,111	2,719	- 33.9%
Median Sales Price		\$1,290,000	\$1,350,000	+ 4.7%	\$1,475,000	\$1,315,000	- 10.8%
Avg. Sales Price		\$1,514,460	\$1,665,709	+ 10.0%	\$1,771,527	\$1,615,217	- 8.8%
Days on Market		40	46	+ 15.0%	33	46	+ 39.4%
Active Listings		1,276	991	- 22.3%	--	--	--
% of Properties Sold Over List Price		54.0%	46.5%	- 13.9%	65.8%	46.3%	- 29.6%
% of List Price Received		104.3%	103.3%	- 1.0%	110.2%	103.1%	- 6.4%
Affordability Ratio		34	26	- 23.5%	29	27	- 6.9%
Months Supply		2.4	2.8	+ 16.7%	--	--	--

Activity by District

Key metrics by report month for the districts of San Francisco.



- SF District 1: Northwest (Sea Cliff, Lake, Jordan Park / Laurel Heights, Outer Richmond, Central Richmond, Inner Richmond, Lone Mountain)
- SF District 2: Central West (Outer Sunset, Central Sunset, Inner Sunset, Outer Parkside, Parkside, Inner Parkside, Golden Gate Heights)
- SF District 3: Southwest (Pine Lake Park, Lake Shore, Merced Manor, Stonestown, Lakeside, Merced Heights, Ingleside, Ingleside Heights, Oceanview)
- SF District 4: Twin Peaks W (Forest Hill (& Ext), W Portal, St Francis Wd, Balboa Terr, Mt Dav Manor, Ingleside Terr, Monterey Hts, Wstwd Pk & H'Inds, Shrwrd Fst, Miraloma Pk, Dmnd Hts, Mdtwn Terr)
- SF District 5: Central (Haight Ashbury, Cole Vly / Prnssus Hts, Clarndn Hts, Corona Hts, Twin Pks, Glen Pk, Noe Vly, Eureka Vly / Dolores Hts, Mission Dolores, Duboce Trngl, Buena Vista / Ashbury Hts)
- SF District 6: Central North (Lower Pacific Heights, Anza Vista, Western Addition, North Panhandle, Alamo Square, Hayes Valley)
- SF District 7: North (Marina, Cow Hollow, Presidio Heights, Pacific Heights)
- SF District 8: Northeast (North Waterfront, North Beach, Russian Hill, Telegraph Hill, Nob Hill, Financial District / Barbary Coast, Downtown, Van Ness / Civic Center, Tenderloin)
- SF District 9: Central East (Yerba Buena, South Beach, South of Market, Mission Bay, Inner Mission, Potrero Hill, Central Waterfront / Dogpatch, Bernal Heights)
- SF District 10: Southeast (Outer Mission, Mission Terr, Excelsior, Portola, Bayview, Silver Terr, Hunters Pt, Candlestick Pt, Bayview Hts, Little Hollywood, Visitation Vly, Crocker Amazon)

	Active Listings			Sold Listings			Median Sales Price			Days on Market			Months Supply		
	8-2022	8-2023	+ / -	8-2022	8-2023	+ / -	8-2022	8-2023	+ / -	8-2022	8-2023	+ / -	8-2022	8-2023	+ / -
Single Family															
1 SF District 1	24	28	+16.7%	11	12	+9.1%	\$1,950,000	\$1,985,000	+1.8%	27	37	+37.0%	1.1	2.0	+81.8%
2 SF District 2	44	52	+18.2%	38	36	-5.3%	\$1,571,500	\$1,556,500	-1.0%	26	32	+23.1%	1.0	1.7	+70.0%
3 SF District 3	27	27	0.0%	14	7	-50.0%	\$1,580,000	\$1,104,000	-30.1%	28	27	-3.6%	1.7	2.4	+41.2%
4 SF District 4	47	27	-42.6%	27	17	-37.0%	\$1,850,000	\$1,700,000	-8.1%	20	30	+50.0%	1.6	1.2	-25.0%
5 SF District 5	36	37	+2.8%	28	16	-42.9%	\$3,137,500	\$2,272,500	-27.6%	19	55	+189.5%	1.1	1.8	+63.6%
6 SF District 6	5	8	+60.0%	3	4	+33.3%	\$2,475,000	\$3,250,000	+31.3%	60	41	-31.7%	1.2	3.7	+208.3%
7 SF District 7	25	40	+60.0%	6	9	+50.0%	\$3,350,000	\$5,680,000	+69.6%	21	56	+166.7%	2.5	5.6	+124.0%
8 SF District 8	13	12	-7.7%	2	0	-100.0%	\$1,675,000	\$0	-100.0%	51	0	-100.0%	4.0	7.2	+80.0%
9 SF District 9	42	23	-45.2%	17	15	-11.8%	\$1,660,000	\$1,575,000	-5.1%	39	24	-38.5%	1.8	1.4	-22.2%
10 SF District 10	87	67	-23.0%	44	26	-40.9%	\$1,137,500	\$1,200,300	+5.5%	25	20	-20.0%	2.0	2.0	0.0%
Condo/TIC/Coop															
1 SF District 1	26	26	0.0%	11	8	-27.3%	\$1,215,000	\$1,390,000	+14.4%	36	25	-30.6%	1.6	2.4	+50.0%
2 SF District 2	10	8	-20.0%	3	1	-66.7%	\$805,000	\$900,000	+11.8%	68	1	-98.5%	3.1	2.1	-32.3%
3 SF District 3	4	0	-100.0%	6	0	-100.0%	\$790,000	\$0	-100.0%	49	0	-100.0%	1.0	0.0	-100.0%
4 SF District 4	15	5	-66.7%	1	4	+300.0%	\$800,000	\$535,000	-33.1%	26	38	+46.2%	2.9	1.7	-41.4%
5 SF District 5	81	53	-34.6%	34	24	-29.4%	\$1,326,500	\$1,425,000	+7.4%	45	45	0.0%	1.6	1.5	-6.3%
6 SF District 6	63	43	-31.7%	35	19	-45.7%	\$1,125,000	\$1,300,000	+15.6%	34	48	+41.2%	1.8	2.2	+22.2%
7 SF District 7	58	38	-34.5%	24	15	-37.5%	\$1,215,000	\$1,385,000	+14.0%	45	56	+24.4%	1.8	1.9	+5.6%
8 SF District 8	157	149	-5.1%	42	27	-35.7%	\$831,000	\$995,000	+19.7%	51	62	+21.6%	3.0	4.5	+50.0%
9 SF District 9	450	297	-34.0%	73	50	-31.5%	\$915,000	\$845,000	-7.7%	57	74	+29.8%	4.4	5.2	+18.2%
10 SF District 10	30	29	-3.3%	8	5	-37.5%	\$602,500	\$752,000	+24.8%	105	62	-41.0%	4.0	7.1	+77.5%