



Monthly Indicators

January 2023

The US housing market began the year in a state of rebalance, with many buyers and sellers remaining cautious while they wait to see where the market is headed. Nationally, pending sales rose 2.5% month-to-month, marking the first increase since May, while sales of existing homes fell 1.5% as of last measure, according to the National Association of Realtors® (NAR). Demand for housing persists, but higher mortgage interest rates have cut into housing affordability, with total home sales down 17.8% last year compared to 2021.

New Listings were down 28.5 percent for single family homes and 28.6 percent for Condo/TIC/Coop properties. Pending Sales decreased 33.1 percent for single family homes and 40.6 percent for Condo/TIC/Coop properties.

The Median Sales Price was down 16.0 percent to \$1,370,000 for single family homes and 6.5 percent to \$1,000,000 for Condo/TIC/Coop properties. Months Supply of Inventory increased 20.0 percent for single family units but remained flat for Condo/TIC/Coop units.

As sales slow, time on market is increasing, with the average home spending 26 days on market as of last measure, according to NAR. Seller concessions have made a comeback, giving buyers more time and negotiating power when shopping for a home. Although home prices remain high, mortgage rates declined steadily throughout January, falling to their lowest level since September, sparking a recent surge in mortgage demand. Lower rates should aid in affordability and may soon lead to an uptick in market activity ahead of the spring selling season.

Monthly Snapshot

- 16.0%

- 6.5%

- 8.3%

One-Year Change in
**Median Sales Price Single
Family**

One-Year Change in
**Median Sales Price
Condo/TIC/Coop**

One-Year Change in
**Median Sales Price
All Property Types**

Residential real estate activity in San Francisco County (Districts 1-10) composed of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

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Single Family Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	1-2022	1-2023	Percent Change	YTD 2022	YTD 2023	Percent Change
New Listings		228	163	- 28.5%	228	163	- 28.5%
Pending Sales		145	97	- 33.1%	145	97	- 33.1%
Sold Listings		130	99	- 23.8%	130	99	- 23.8%
Median Sales Price		\$1,630,000	\$1,370,000	- 16.0%	\$1,630,000	\$1,370,000	- 16.0%
Avg. Sales Price		\$1,971,756	\$1,818,925	- 7.8%	\$1,971,756	\$1,818,925	- 7.8%
Days on Market		41	50	+ 22.0%	41	50	+ 22.0%
Active Listings		262	226	- 13.7%	--	--	--
% of Properties Sold Over List Price		75.4%	44.4%	- 41.1%	75.4%	44.4%	- 41.1%
% of List Price Received		117.4%	103.4%	- 11.9%	117.4%	103.4%	- 11.9%
Affordability Ratio		32	31	- 3.1%	32	31	- 3.1%
Months Supply		1.0	1.2	+ 20.0%	--	--	--

Condo/TIC/Coop Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	1-2022	1-2023	Percent Change	YTD 2022	YTD 2023	Percent Change
New Listings		472	337	- 28.6%	472	337	- 28.6%
Pending Sales		251	149	- 40.6%	251	149	- 40.6%
Sold Listings		186	101	- 45.7%	186	101	- 45.7%
Median Sales Price		\$1,070,000	\$1,000,000	- 6.5%	\$1,070,000	\$1,000,000	- 6.5%
Avg. Sales Price		\$1,311,263	\$1,266,773	- 3.4%	\$1,311,263	\$1,266,773	- 3.4%
Days on Market		68	87	+ 27.9%	68	87	+ 27.9%
Active Listings		834	577	- 30.8%	--	--	--
% of Properties Sold Over List Price		38.7%	18.8%	- 51.4%	38.7%	18.8%	- 51.4%
% of List Price Received		101.1%	97.9%	- 3.2%	101.1%	97.9%	- 3.2%
Affordability Ratio		57	48	- 15.8%	57	48	- 15.8%
Months Supply		2.3	2.3	0.0%	--	--	--

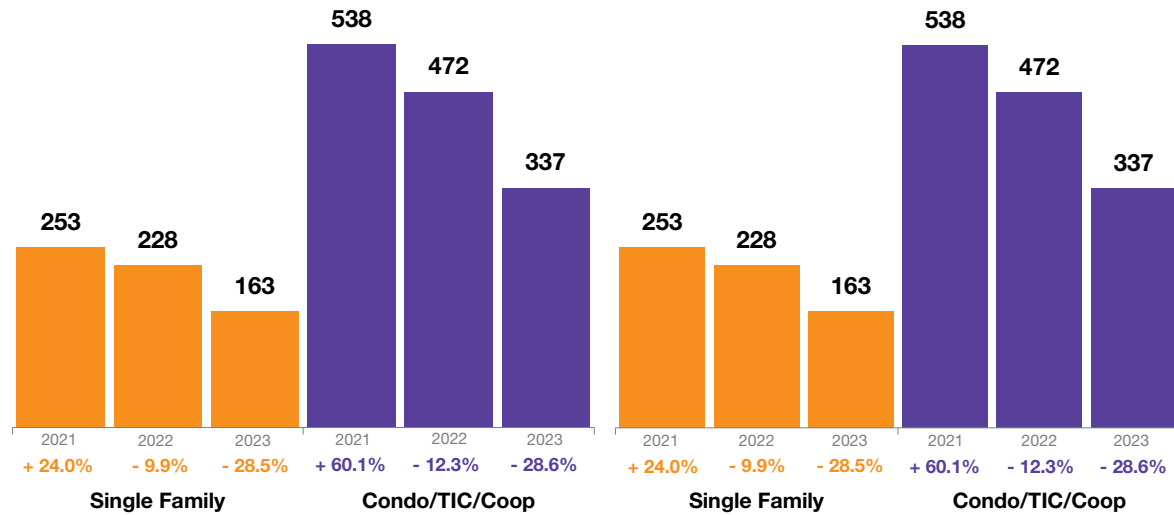
New Listings

A count of the properties that have been newly listed on the market in a given month.



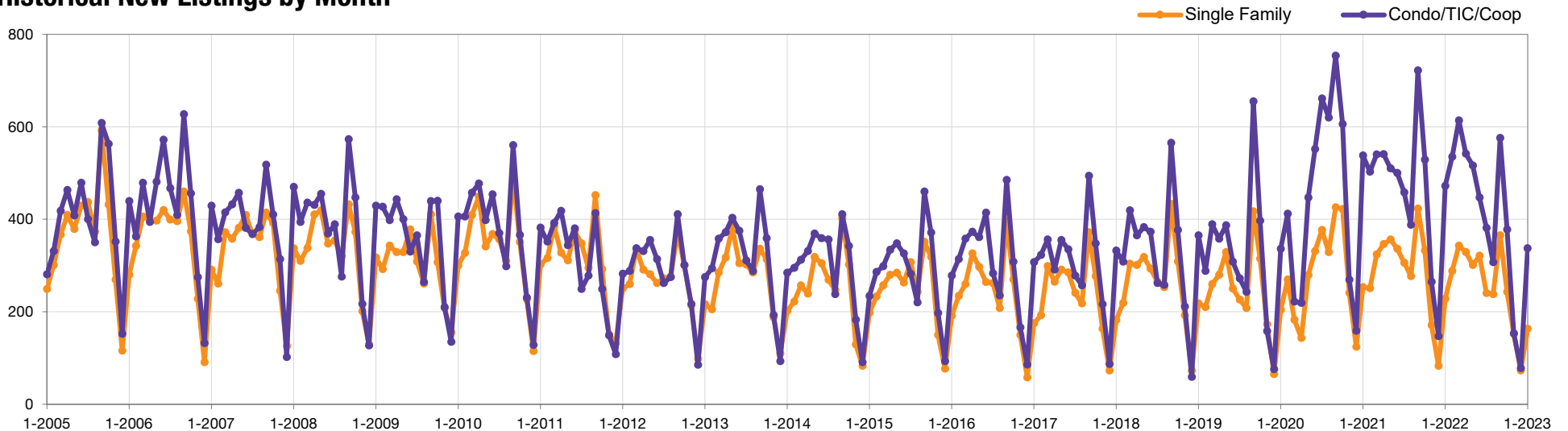
January

Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2022	288	+14.7%	535	+6.4%
Mar-2022	343	+5.9%	614	+13.7%
Apr-2022	329	-4.9%	542	+0.2%
May-2022	301	-15.4%	516	+1.2%
Jun-2022	321	-4.5%	447	-10.6%
Jul-2022	240	-21.6%	381	-16.8%
Aug-2022	238	-14.1%	307	-20.9%
Sep-2022	365	-13.7%	576	-20.2%
Oct-2022	243	-27.0%	378	-28.5%
Nov-2022	152	-11.1%	153	-42.3%
Dec-2022	73	-12.0%	78	-46.9%
Jan-2023	163	-28.5%	337	-28.6%
12-Month Avg	255	-11.0%	405	-12.8%

Historical New Listings by Month



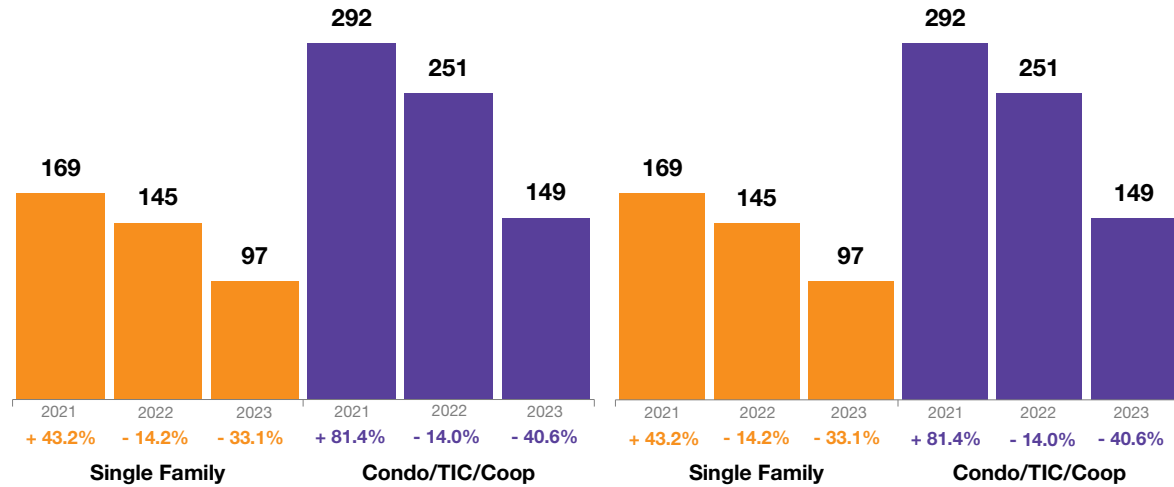
Pending Sales

A count of the properties on which offers have been accepted in a given month.



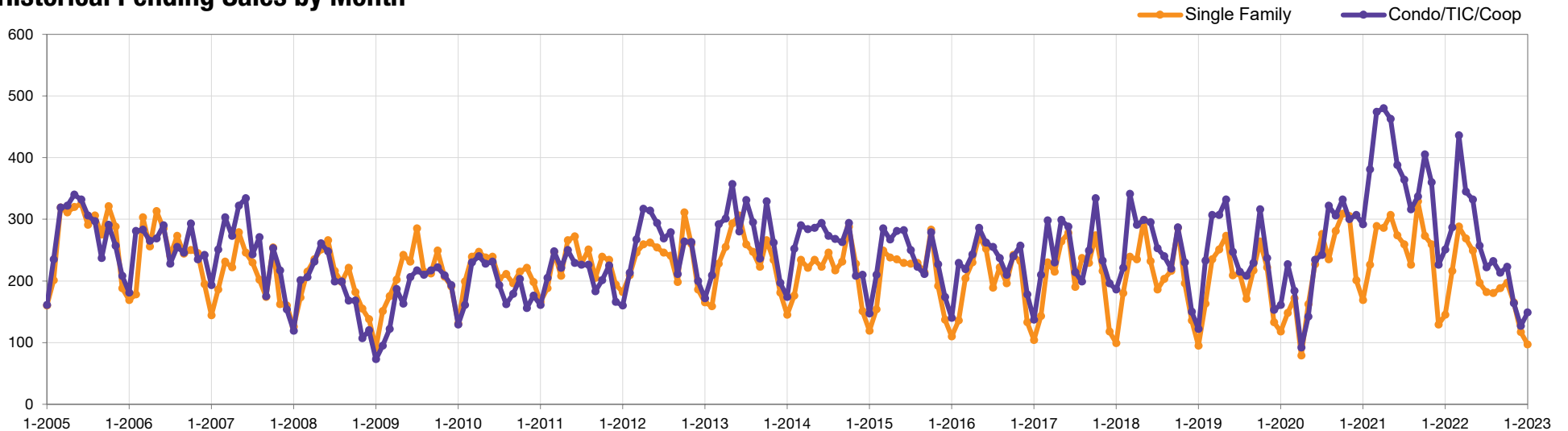
January

Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2022	216	-4.4%	287	-24.7%
Mar-2022	288	-0.3%	436	-8.0%
Apr-2022	269	-5.9%	345	-28.1%
May-2022	249	-18.9%	332	-28.3%
Jun-2022	197	-28.1%	257	-33.8%
Jul-2022	182	-29.7%	222	-39.0%
Aug-2022	180	-20.4%	232	-26.6%
Sep-2022	188	-42.9%	213	-36.8%
Oct-2022	197	-27.8%	223	-44.9%
Nov-2022	165	-36.3%	164	-54.4%
Dec-2022	117	-9.3%	127	-43.8%
Jan-2023	97	-33.1%	149	-40.6%
12-Month Avg	195	-21.9%	249	-32.8%

Historical Pending Sales by Month



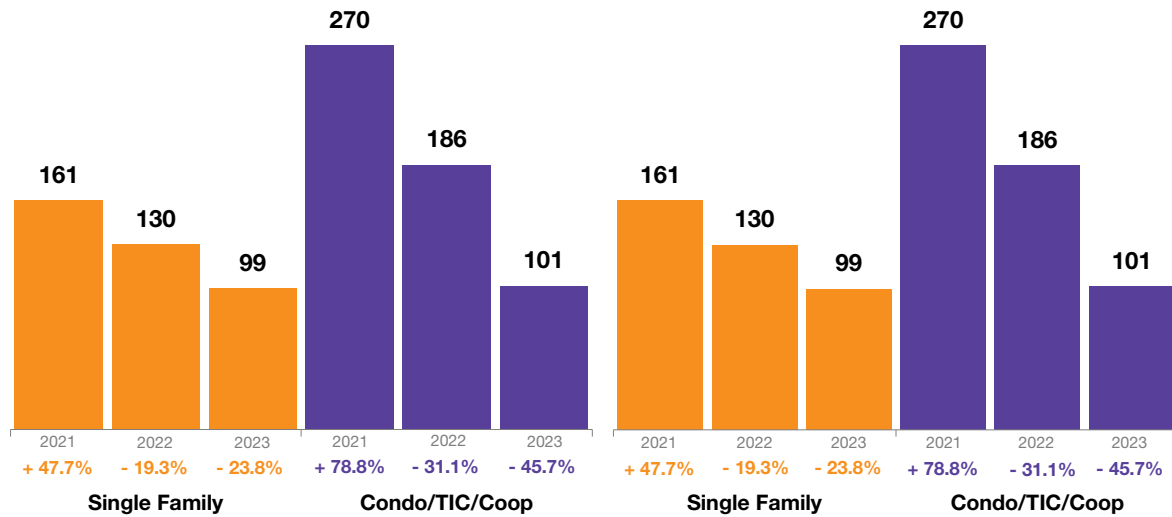
Sold Listings

A count of the actual sales that closed in a given month.



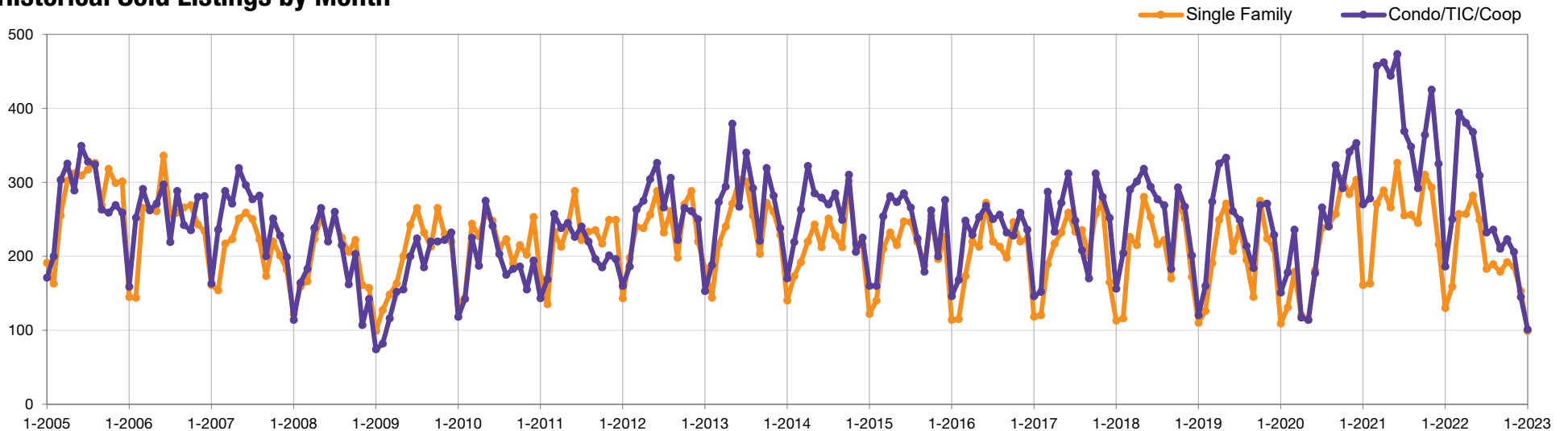
January

Year to Date



Sold Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2022	159	-2.5%	250	-10.1%
Mar-2022	257	-5.2%	394	-13.8%
Apr-2022	257	-11.1%	380	-17.7%
May-2022	282	+6.0%	368	-17.1%
Jun-2022	249	-23.6%	309	-34.7%
Jul-2022	183	-28.2%	232	-37.1%
Aug-2022	189	-26.2%	236	-32.2%
Sep-2022	179	-26.9%	210	-28.1%
Oct-2022	192	-38.1%	223	-38.7%
Nov-2022	186	-36.5%	206	-51.5%
Dec-2022	153	-29.2%	145	-55.4%
Jan-2023	99	-23.8%	101	-45.7%
12-Month Avg	199	-21.0%	255	-31.0%

Historical Sold Listings by Month

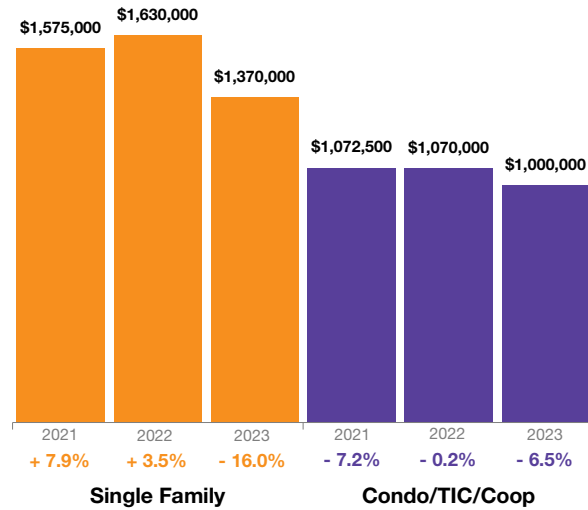


Median Sales Price

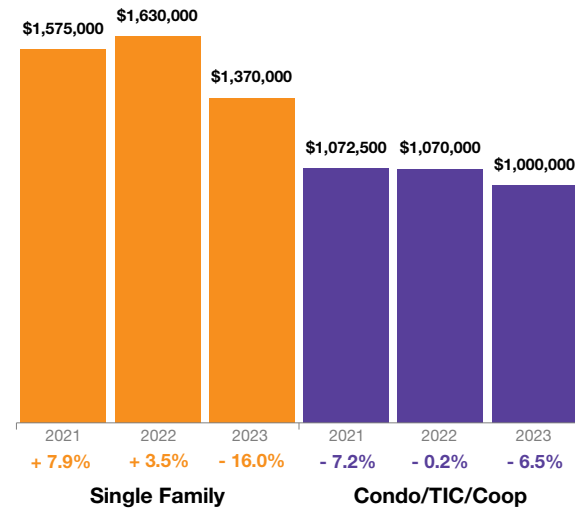
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



January



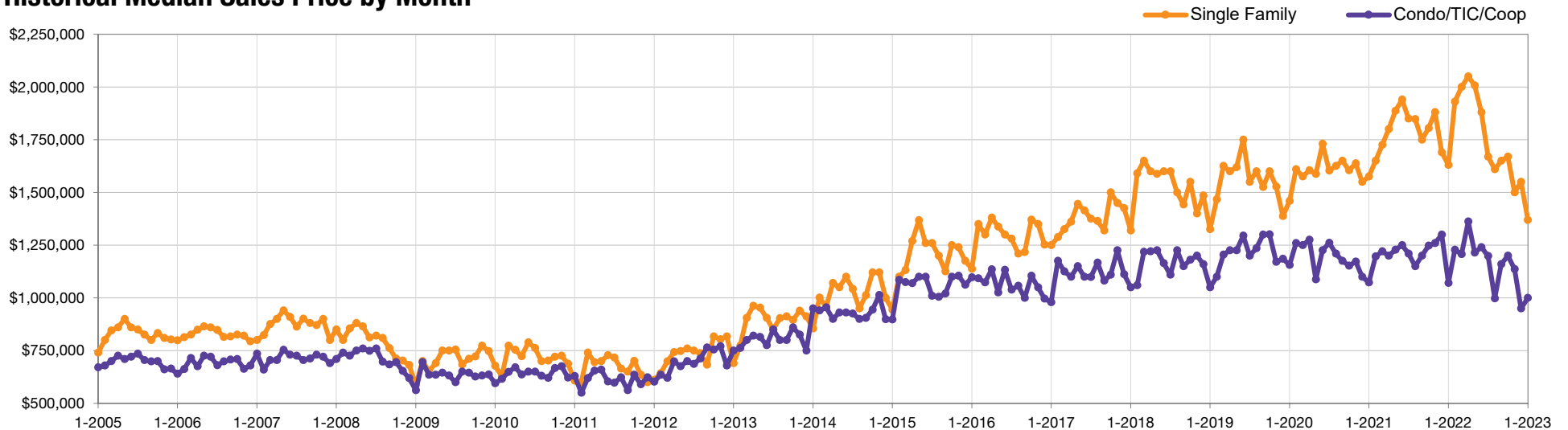
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2022	\$1,930,000	+17.0%	\$1,227,500	+2.6%
Mar-2022	\$2,000,000	+15.9%	\$1,206,750	-1.2%
Apr-2022	\$2,050,000	+13.9%	\$1,362,500	+13.5%
May-2022	\$2,007,500	+6.4%	\$1,215,000	-1.1%
Jun-2022	\$1,880,000	-3.1%	\$1,240,000	-0.8%
Jul-2022	\$1,670,000	-9.7%	\$1,198,500	-1.0%
Aug-2022	\$1,610,000	-12.9%	\$997,500	-13.3%
Sep-2022	\$1,650,000	-5.7%	\$1,160,000	-3.3%
Oct-2022	\$1,670,000	-7.5%	\$1,200,000	-3.8%
Nov-2022	\$1,500,000	-20.2%	\$1,136,500	-9.8%
Dec-2022	\$1,550,000	-8.3%	\$950,000	-26.9%
Jan-2023	\$1,370,000	-16.0%	\$1,000,000	-6.5%
12-Month Avg*	\$1,770,000	-2.2%	\$1,200,000	-1.6%

* Median Sales Price for all properties from February 2022 through January 2023. This is not the average of the individual figures above.

Historical Median Sales Price by Month



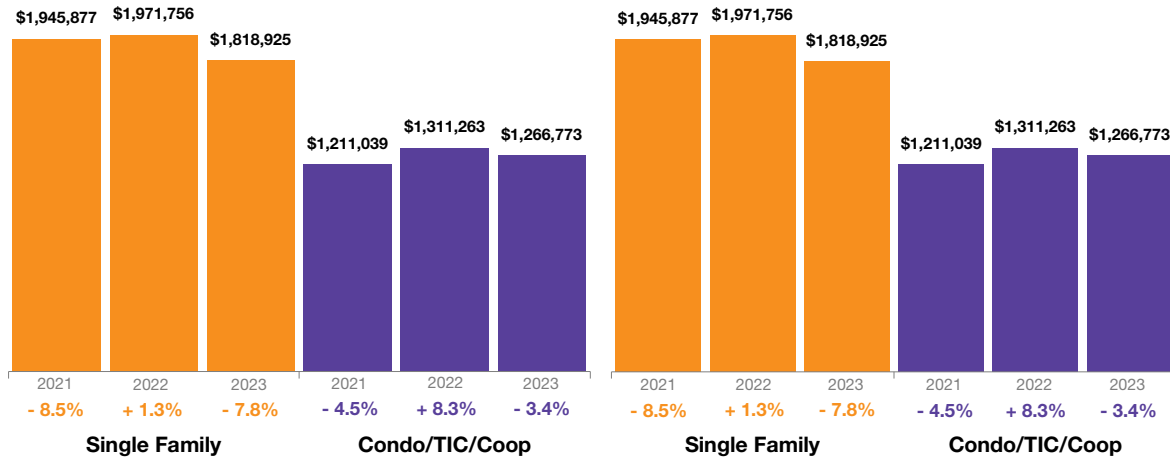
Average Sales Price

Average sales price for all closed sales, not accounting for seller concessions, in a given month.



January

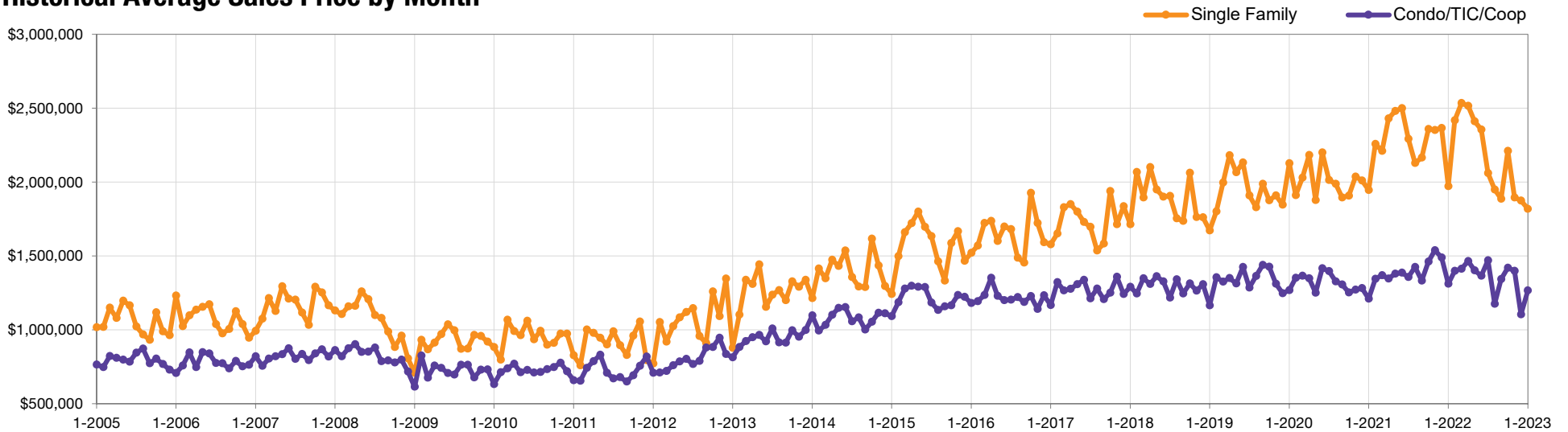
Year to Date



Average Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2022	\$2,417,245	+7.1%	\$1,398,389	+4.0%
Mar-2022	\$2,534,210	+14.6%	\$1,411,860	+3.1%
Apr-2022	\$2,515,877	+3.5%	\$1,464,116	+8.7%
May-2022	\$2,411,895	-2.7%	\$1,403,091	+1.7%
Jun-2022	\$2,355,940	-5.8%	\$1,366,119	-1.5%
Jul-2022	\$2,061,331	-10.1%	\$1,471,068	+8.4%
Aug-2022	\$1,950,088	-8.4%	\$1,175,621	-17.5%
Sep-2022	\$1,886,008	-12.9%	\$1,343,336	+0.8%
Oct-2022	\$2,211,462	-6.3%	\$1,419,037	-2.9%
Nov-2022	\$1,895,086	-19.4%	\$1,399,284	-9.1%
Dec-2022	\$1,874,472	-20.8%	\$1,104,823	-25.8%
Jan-2023	\$1,818,925	-7.8%	\$1,266,773	-3.4%
12-Month Avg*	\$2,212,301	-4.4%	\$1,373,395	-1.9%

* Avg. Sales Price for all properties from February 2022 through January 2023. This is not the average of the individual figures above.

Historical Average Sales Price by Month



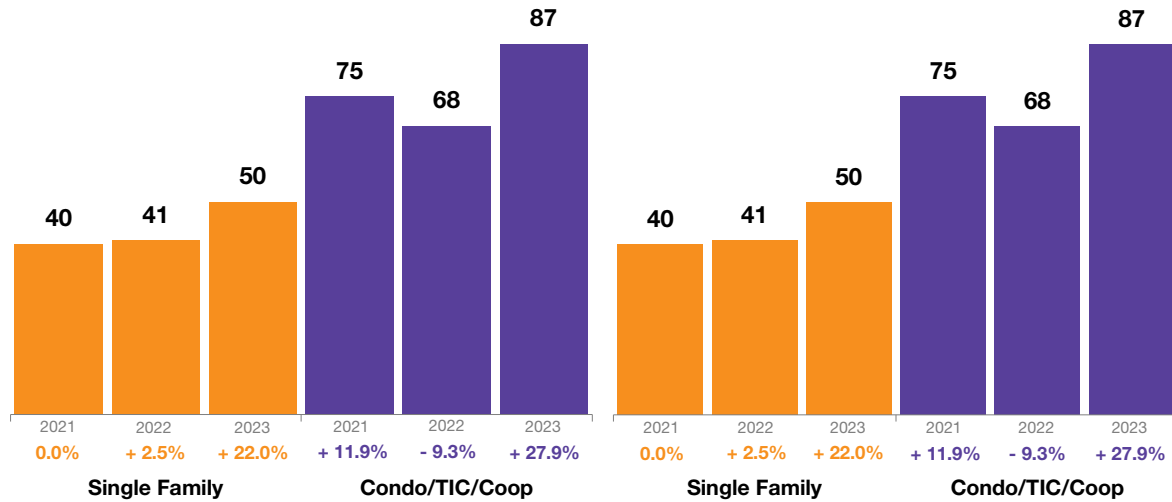
Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given month.



January

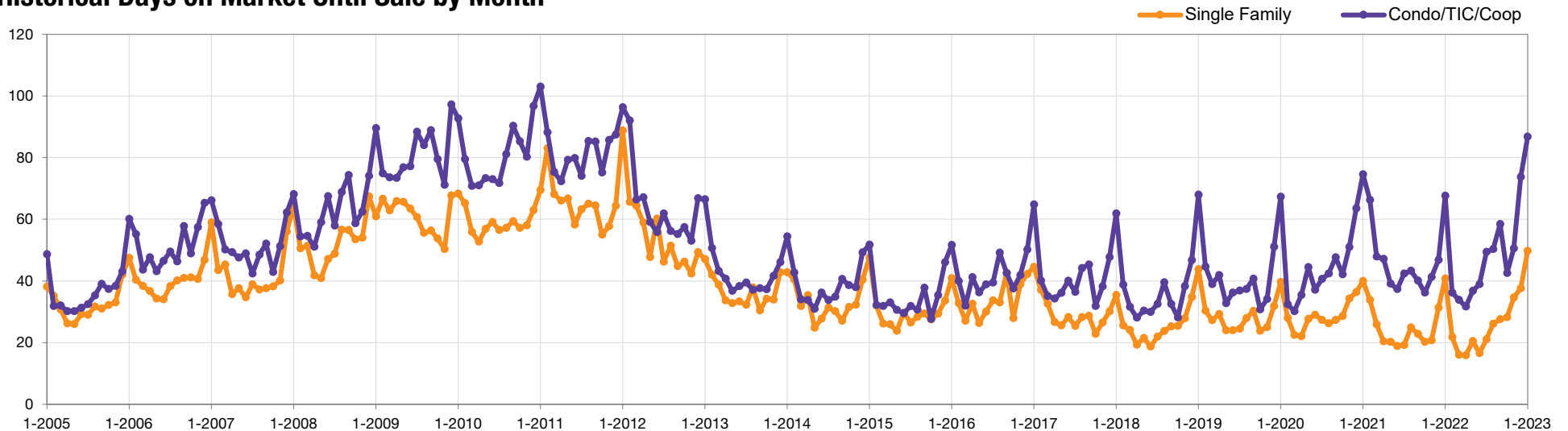
Year to Date



Days on Market Until Sale	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2022	22	-35.3%	36	-45.5%
Mar-2022	16	-38.5%	34	-29.2%
Apr-2022	16	-20.0%	32	-31.9%
May-2022	21	+5.0%	37	-5.1%
Jun-2022	17	-10.5%	39	+5.4%
Jul-2022	21	+10.5%	49	+16.7%
Aug-2022	26	+4.0%	50	+16.3%
Sep-2022	28	+21.7%	58	+45.0%
Oct-2022	28	+40.0%	43	+19.4%
Nov-2022	35	+66.7%	51	+24.4%
Dec-2022	38	+22.6%	74	+57.4%
Jan-2023	50	+22.0%	87	+27.9%
12-Month Avg*	24	+3.1%	44	-1.1%

* Days on Market for all properties from February 2022 through January 2023. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

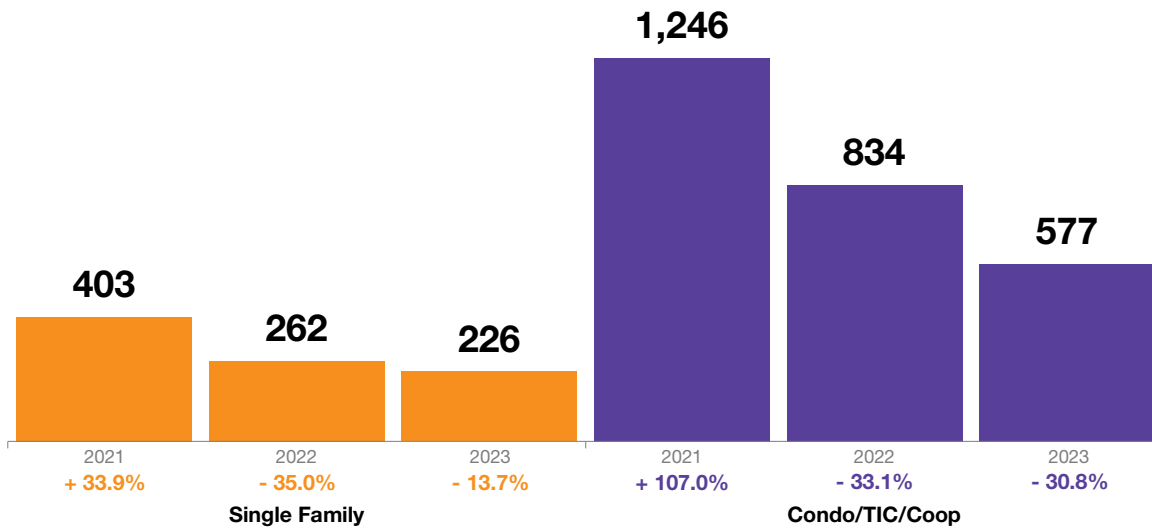


Inventory of Active Listings

The number of properties available for sale in active status at the end of a given month.



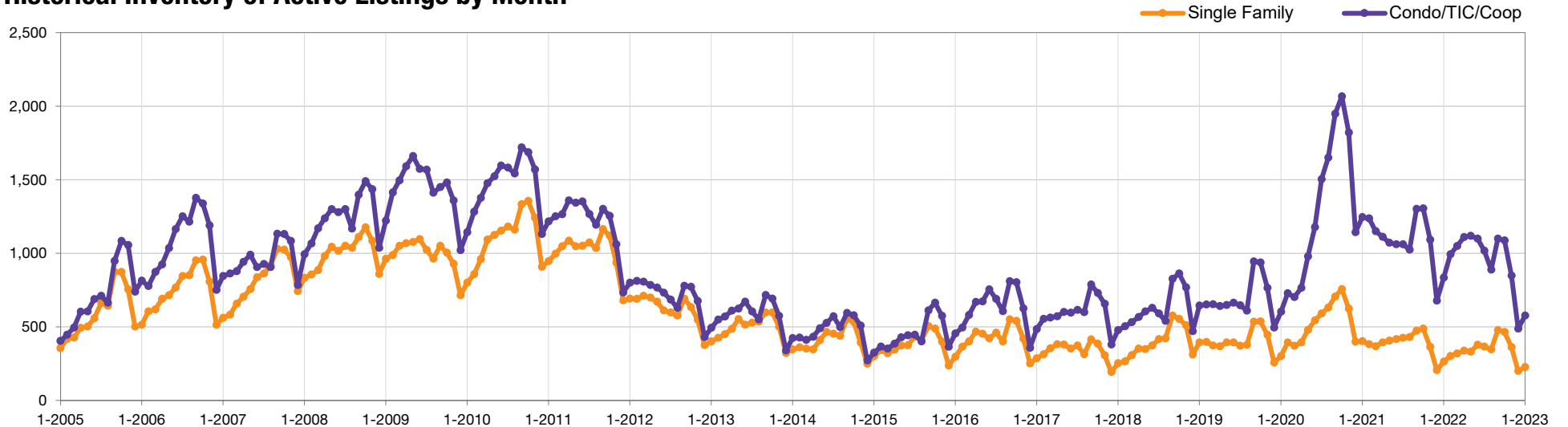
January



Inventory of Active Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2022	301	-21.0%	993	-19.7%
Mar-2022	318	-13.4%	1,048	-8.8%
Apr-2022	337	-14.5%	1,109	-0.3%
May-2022	331	-18.5%	1,119	+4.5%
Jun-2022	377	-9.4%	1,100	+3.8%
Jul-2022	365	-14.1%	1,017	-4.1%
Aug-2022	346	-19.5%	889	-13.3%
Sep-2022	477	+0.8%	1,100	-15.5%
Oct-2022	465	-4.7%	1,087	-16.6%
Nov-2022	362	-0.3%	849	-22.3%
Dec-2022	200	-2.4%	488	-27.9%
Jan-2023	226	-13.7%	577	-30.8%
12-Month Avg*	342	-11.0%	948	-12.0%

* Active Listings for all properties from February 2022 through January 2023. This is not the average of the individual figures above.

Historical Inventory of Active Listings by Month

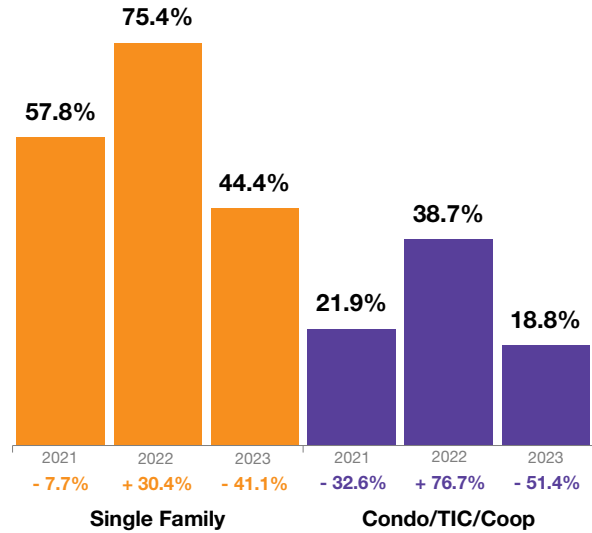


% of Properties Sold Over List Price

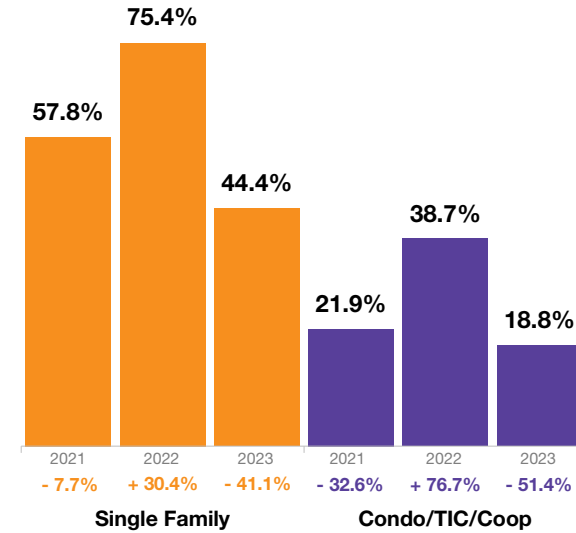


Percentage found when dividing the number of properties sold by properties sold over its original list price, not accounting for seller concessions.

January



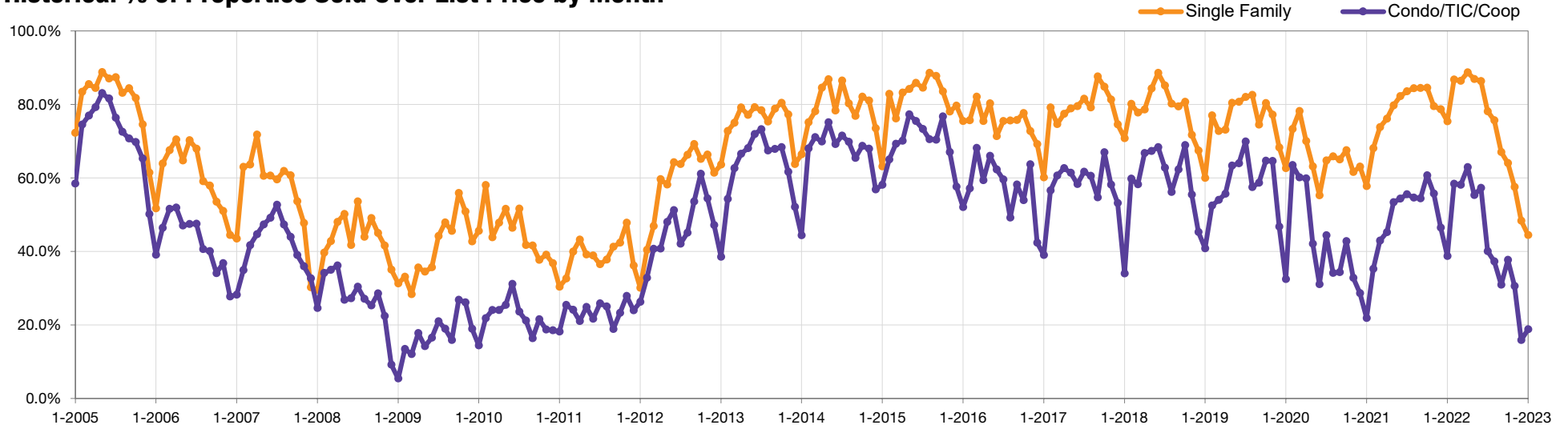
Year to Date



% of Properties Sold Over List Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2022	86.8%	+27.5%	58.4%	+65.4%
Mar-2022	86.4%	+17.1%	58.1%	+35.4%
Apr-2022	88.7%	+16.6%	62.9%	+39.2%
May-2022	86.9%	+9.0%	55.3%	+3.6%
Jun-2022	86.3%	+5.0%	57.3%	+5.5%
Jul-2022	78.1%	-6.5%	40.1%	-27.9%
Aug-2022	75.7%	-10.3%	37.3%	-31.7%
Sep-2022	67.0%	-20.7%	31.0%	-43.1%
Oct-2022	64.1%	-24.1%	37.7%	-37.9%
Nov-2022	57.5%	-27.7%	30.6%	-45.2%
Dec-2022	48.4%	-38.5%	15.9%	-65.8%
Jan-2023	44.4%	-41.1%	18.8%	-51.4%
12-Month Avg	75.6%	-5.3%	46.8%	-7.2%

* % of Properties Sold Over List Price for all properties from February 2022 through January 2023. This is not the average of the individual figures above.

Historical % of Properties Sold Over List Price by Month

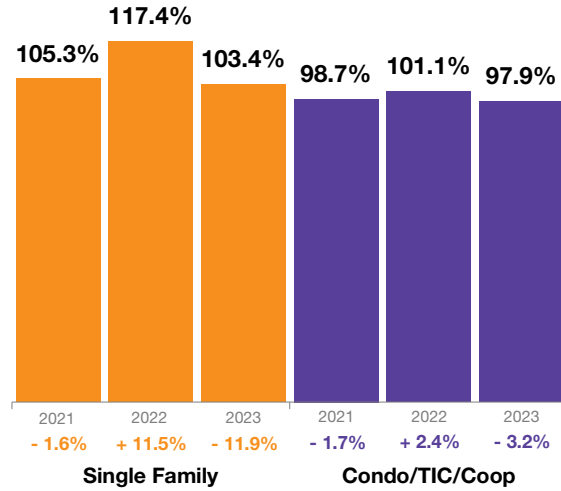


% of List Price Received

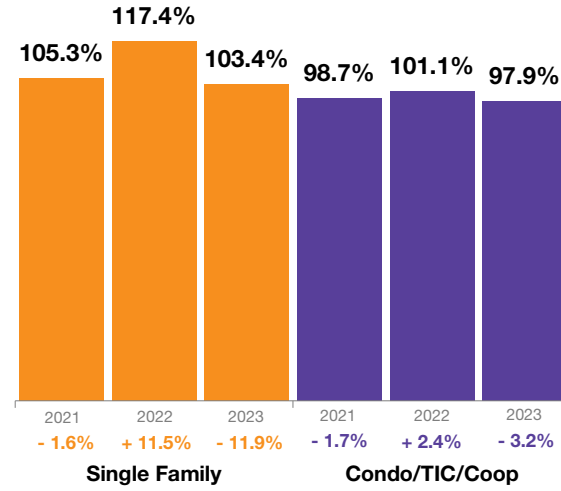


Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

January



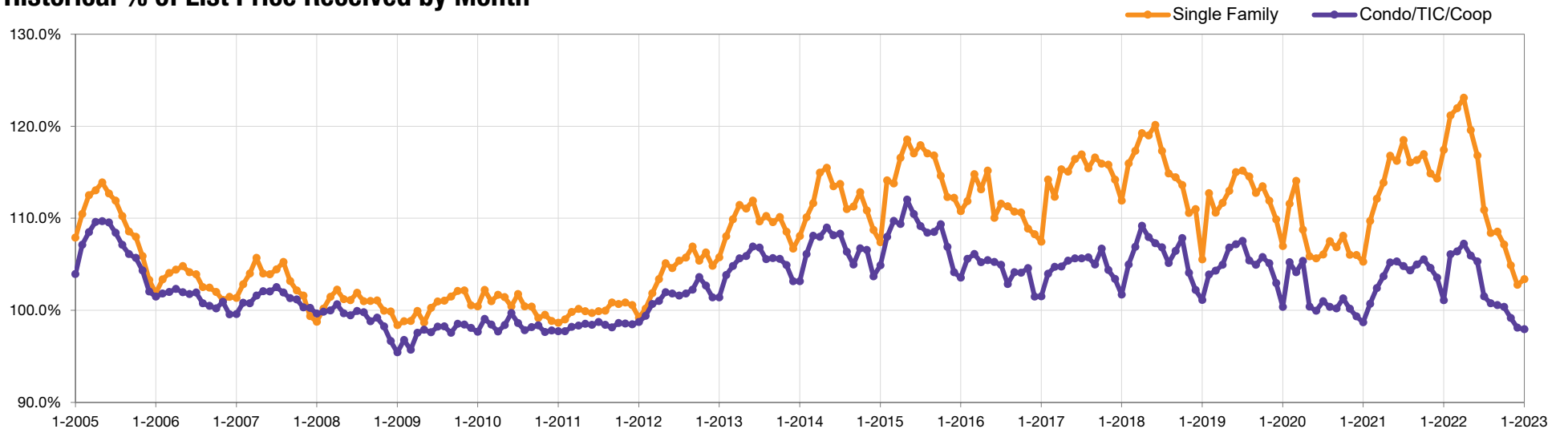
Year to Date



% of List Price Received	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2022	121.2%	+10.5%	106.1%	+5.4%
Mar-2022	121.9%	+8.7%	106.4%	+3.9%
Apr-2022	123.1%	+8.2%	107.2%	+3.4%
May-2022	119.6%	+2.4%	105.9%	+0.7%
Jun-2022	116.8%	+0.5%	105.3%	0.0%
Jul-2022	110.9%	-6.4%	101.5%	-3.1%
Aug-2022	108.4%	-6.6%	100.7%	-3.5%
Sep-2022	108.5%	-6.7%	100.6%	-4.2%
Oct-2022	107.1%	-8.5%	100.4%	-4.8%
Nov-2022	104.9%	-8.6%	99.2%	-5.2%
Dec-2022	102.8%	-10.1%	98.1%	-5.2%
Jan-2023	103.4%	-11.9%	97.9%	-3.2%
12-Month Avg*	113.7%	-1.4%	103.5%	-0.5%

* % of List Price Received for all properties from February 2022 through January 2023. This is not the average of the individual figures above.

Historical % of List Price Received by Month

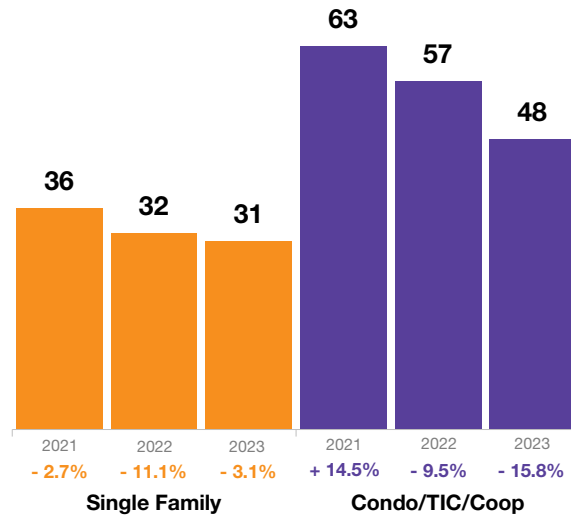


Housing Affordability Ratio

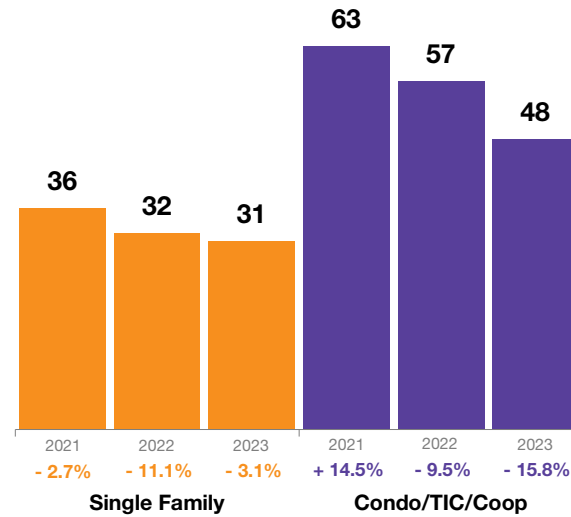


This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

January



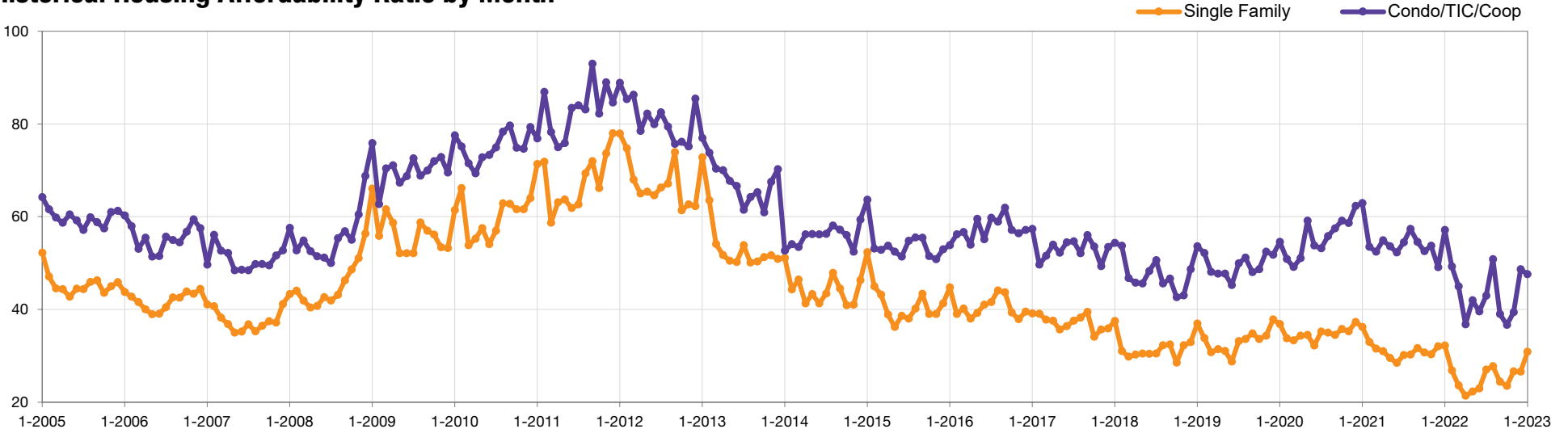
Year to Date



Housing Affordability Ratio	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2022	27	-18.2%	49	-7.5%
Mar-2022	24	-25.0%	45	-13.5%
Apr-2022	21	-32.3%	37	-32.7%
May-2022	22	-26.7%	42	-22.2%
Jun-2022	23	-17.9%	40	-23.1%
Jul-2022	27	-10.0%	43	-20.4%
Aug-2022	28	-6.7%	51	-10.5%
Sep-2022	24	-25.0%	39	-29.1%
Oct-2022	23	-25.8%	37	-30.2%
Nov-2022	27	-10.0%	39	-27.8%
Dec-2022	27	-15.6%	49	0.0%
Jan-2023	31	-3.1%	48	-15.8%
12-Month Avg*	25	+0.4%	43	-10.8%

* Affordability Ratio for all properties from February 2022 through January 2023. This is not the average of the individual figures above.

Historical Housing Affordability Ratio by Month

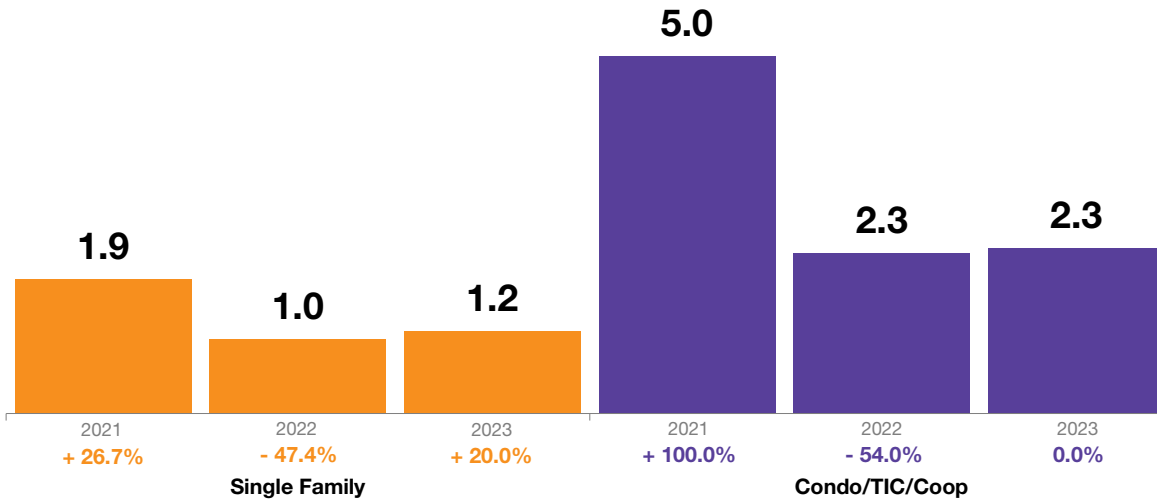


Months Supply of Inventory



The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

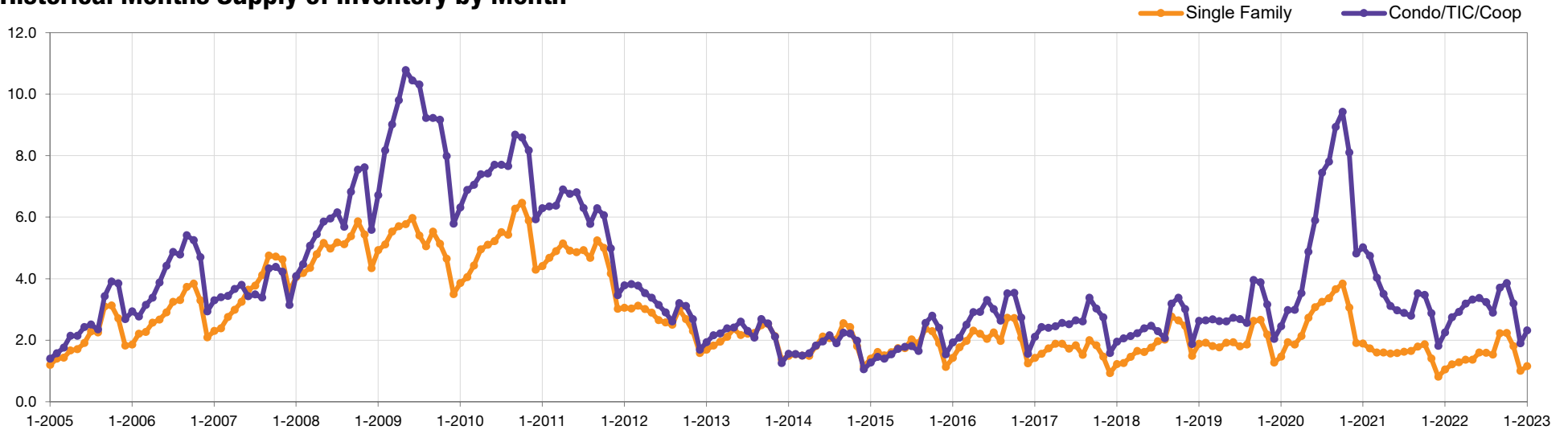
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Months Supply of Inventory	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2022	1.2	-29.4%	2.7	-42.6%
Mar-2022	1.3	-18.8%	2.9	-27.5%
Apr-2022	1.4	-12.5%	3.2	-8.6%
May-2022	1.4	-12.5%	3.3	+6.5%
Jun-2022	1.6	0.0%	3.4	+13.3%
Jul-2022	1.6	0.0%	3.2	+10.3%
Aug-2022	1.5	-6.3%	2.9	+3.6%
Sep-2022	2.2	+22.2%	3.7	+5.7%
Oct-2022	2.2	+15.8%	3.9	+11.4%
Nov-2022	1.8	+28.6%	3.2	+10.3%
Dec-2022	1.0	+25.0%	1.9	+5.6%
Jan-2023	1.2	+20.0%	2.3	0.0%
12-Month Avg*	1.5	+0.4%	3.1	-3.5%

* Months Supply for all properties from February 2022 through January 2023. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Activity Overview

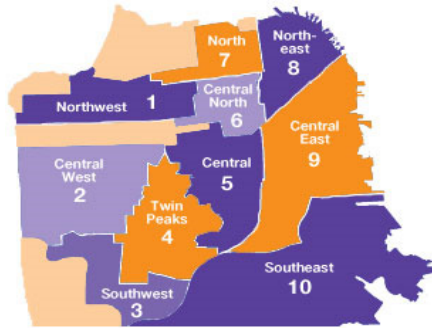


Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	1-2022	1-2023	Percent Change	YTD 2022	YTD 2023	Percent Change
New Listings		704	511	- 27.4%	704	511	- 27.4%
Pending Sales		400	252	- 37.0%	400	252	- 37.0%
Sold Listings		322	202	- 37.3%	322	202	- 37.3%
Median Sales Price		\$1,325,000	\$1,214,750	- 8.3%	\$1,325,000	\$1,214,750	- 8.3%
Avg. Sales Price		\$1,578,805	\$1,532,934	- 2.9%	\$1,578,805	\$1,532,934	- 2.9%
Days on Market		57	69	+ 21.1%	57	69	+ 21.1%
Active Listings		1,127	830	- 26.4%	--	--	--
% of Properties Sold Over List Price		53.7%	31.7%	- 41.0%	53.7%	31.7%	- 41.0%
% of List Price Received		107.7%	100.6%	- 6.6%	107.7%	100.6%	- 6.6%
Affordability Ratio		39	31	- 20.5%	39	31	- 20.5%
Months Supply		1.8	1.8	0.0%	--	--	--

Activity by District

Key metrics by report month for the districts of San Francisco.



- SF District 1: Northwest (Sea Cliff, Lake, Jordan Park / Laurel Heights, Outer Richmond, Central Richmond, Inner Richmond, Lone Mountain)
- SF District 2: Central West (Outer Sunset, Central Sunset, Inner Sunset, Outer Parkside, Parkside, Inner Parkside, Golden Gate Heights)
- SF District 3: Southwest (Pine Lake Park, Lake Shore, Merced Manor, Stonestown, Lakeside, Merced Heights, Ingleside, Ingleside Heights, Oceanview)
- SF District 4: Twin Peaks W (Forest Hill (& Ext), W Portal, St Francis Wd, Balboa Terr, Mt Dav Manor, Ingleside Terr, Monterey Hts, Wstwd Pk & H'Inds, Shrwrd Fst, Miraloma Pk, Dmnd Hts, Mdtwn Terr)
- SF District 5: Central (Haight Ashbury, Cole Vly / Prnssus Hts, Clarndn Hts, Corona Hts, Twin Pks, Glen Pk, Noe Vly, Eureka Vly / Dolores Hts, Mission Dolores, Duboce Trngl, Buena Vista / Ashbury Hts)
- SF District 6: Central North (Lower Pacific Heights, Anza Vista, Western Addition, North Panhandle, Alamo Square, Hayes Valley)
- SF District 7: North (Marina, Cow Hollow, Presidio Heights, Pacific Heights)
- SF District 8: Northeast (North Waterfront, North Beach, Russian Hill, Telegraph Hill, Nob Hill, Financial District / Barbary Coast, Downtown, Van Ness / Civic Center, Tenderloin)
- SF District 9: Central East (Yerba Buena, South Beach, South of Market, Mission Bay, Inner Mission, Potrero Hill, Central Waterfront / Dogpatch, Bernal Heights)
- SF District 10: Southeast (Outer Mission, Mission Terr, Excelsior, Portola, Bayview, Silver Terr, Hunters Pt, Candlestick Pt, Bayview Hts, Little Hollywood, Visitation Vly, Crocker Amazon)

	Active Listings			Sold Listings			Median Sales Price			Days on Market			Months Supply		
	1-2022	1-2023	+ / -	1-2022	1-2023	+ / -	1-2022	1-2023	+ / -	1-2022	1-2023	+ / -	1-2022	1-2023	+ / -
Single Family															
1 SF District 1	28	20	-28.6%	15	12	-20.0%	\$2,350,000	\$2,160,000	-8.1%	18	49	+172.2%	1.4	1.2	-14.3%
2 SF District 2	28	25	-10.7%	22	19	-13.6%	\$1,615,000	\$1,450,000	-10.2%	40	45	+12.5%	0.6	0.6	0.0%
3 SF District 3	18	17	-5.6%	10	7	-30.0%	\$1,319,000	\$1,105,000	-16.2%	41	45	+9.8%	1.1	1.3	+18.2%
4 SF District 4	19	21	+10.5%	12	16	+33.3%	\$1,766,500	\$1,447,500	-18.1%	32	55	+71.9%	0.5	0.8	+60.0%
5 SF District 5	28	29	+3.6%	10	10	0.0%	\$2,475,000	\$1,855,000	-25.1%	54	64	+18.5%	0.7	1.0	+42.9%
6 SF District 6	6	5	-16.7%	8	1	-87.5%	\$2,827,500	\$4,500,000	+59.2%	54	0	-100.0%	1.2	1.7	+41.7%
7 SF District 7	31	26	-16.1%	3	2	-33.3%	\$4,200,000	\$5,855,000	+39.4%	61	85	+39.3%	2.4	3.3	+37.5%
8 SF District 8	17	7	-58.8%	3	0	-100.0%	\$3,637,500	\$0	-100.0%	172	0	-100.0%	6.5	2.3	-64.6%
9 SF District 9	38	22	-42.1%	14	9	-35.7%	\$1,955,000	\$1,210,000	-38.1%	17	36	+111.8%	1.4	1.1	-21.4%
10 SF District 10	49	54	+10.2%	33	23	-30.3%	\$1,180,000	\$1,040,000	-11.9%	42	48	+14.3%	1.1	1.4	+27.3%
Condo/TIC/Coop															
1 SF District 1	26	19	-26.9%	7	7	0.0%	\$1,250,000	\$1,100,000	-12.0%	39	46	+17.9%	1.5	1.4	-6.7%
2 SF District 2	10	14	+40.0%	2	2	0.0%	\$1,348,000	\$827,500	-38.6%	75	111	+48.0%	1.9	3.7	+94.7%
3 SF District 3	2	3	+50.0%	4	2	-50.0%	\$797,500	\$630,000	-21.0%	41	31	-24.4%	0.5	1.1	+120.0%
4 SF District 4	13	9	-30.8%	5	0	-100.0%	\$550,000	\$0	-100.0%	76	0	-100.0%	2.5	2.2	-12.0%
5 SF District 5	62	66	+6.5%	19	16	-15.8%	\$1,400,000	\$1,017,500	-27.3%	45	73	+62.2%	1.1	1.5	+36.4%
6 SF District 6	76	45	-40.8%	23	9	-60.9%	\$1,075,000	\$1,150,000	+7.0%	49	56	+14.3%	1.9	1.6	-15.8%
7 SF District 7	48	53	+10.4%	21	10	-52.4%	\$1,500,000	\$1,650,000	+10.0%	96	88	-8.3%	1.2	2.1	+75.0%
8 SF District 8	172	122	-29.1%	35	22	-37.1%	\$958,500	\$945,000	-1.4%	70	120	+71.4%	2.7	2.9	+7.4%
9 SF District 9	385	225	-41.6%	66	33	-50.0%	\$1,029,172	\$950,000	-7.7%	74	90	+21.6%	3.0	2.9	-3.3%
10 SF District 10	40	21	-47.5%	4	0	-100.0%	\$782,944	\$0	-100.0%	81	0	-100.0%	4.8	3.4	-29.2%