



Monthly Indicators

March 2023

Nationally, existing home sales jumped 14.5% month-over-month as of last measure, the first monthly gain in 12 months, and representing the largest monthly increase since July 2020, according to the National Association of REALTORS® (NAR). The sudden uptick in sales activity stems from contracts signed toward the beginning of the year, when mortgage rates dipped to the low 6% range, causing a surge in homebuyer activity. Pending sales have continued to improve heading into spring, increasing for the third consecutive month, according to NAR.

New Listings were down 29.5 percent for single family homes and 41.6 percent for Condo/TIC/Coop properties. Pending Sales decreased 36.9 percent for single family homes and 36.4 percent for Condo/TIC/Coop properties.

The Median Sales Price was down 15.1 percent to \$1,697,500 for single family homes and 10.5 percent to \$1,080,000 for Condo/TIC/Coop properties. Months Supply of Inventory increased 30.8 percent for single family units and 6.9 percent for Condo/TIC/Coop units.

Monthly sales might have been even higher if not for limited inventory nationwide. At the current sales pace, there were just 2.6 months' supply of existing homes at the beginning of March, far below the 4 – 6 months' supply of a balanced market. Inventory remains suppressed in part because of mortgage interest rates, which nearly hit 7% before falling again in recent weeks. Higher rates have continued to put downward pressure on sales prices, and for the first time in more than a decade, national home prices were lower year-over-year, according to NAR, breaking a 131-month streak of annual price increases.

Monthly Snapshot

- 15.1%

- 10.5%

- 10.5%

One-Year Change in Median Sales Price Single Family

One-Year Change in Median Sales Price Condo/TIC/Coop

One-Year Change in Median Sales Price All Property Types

Residential real estate activity in San Francisco County (Districts 1-10) composed of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

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Single Family Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	3-2022	3-2023	Percent Change	YTD 2022	YTD 2023	Percent Change
New Listings		342	241	- 29.5%	858	584	- 31.9%
Pending Sales		287	181	- 36.9%	647	398	- 38.5%
Sold Listings		257	150	- 41.6%	546	350	- 35.9%
Median Sales Price		\$2,000,000	\$1,697,500	- 15.1%	\$1,867,500	\$1,528,000	- 18.2%
Avg. Sales Price		\$2,534,210	\$2,280,520	- 10.0%	\$2,366,231	\$2,019,143	- 14.7%
Days on Market		16	31	+ 93.8%	24	37	+ 54.2%
Active Listings		318	295	- 7.2%	--	--	--
% of Properties Sold Over List Price		86.4%	62.7%	- 27.4%	83.9%	54.3%	- 35.3%
% of List Price Received		121.9%	108.0%	- 11.4%	120.6%	105.4%	- 12.6%
Affordability Ratio		24	24	0.0%	25	27	+ 8.0%
Months Supply		1.3	1.7	+ 30.8%	--	--	--

Condo/TIC/Coop Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	3-2022	3-2023	Percent Change	YTD 2022	YTD 2023	Percent Change
New Listings		615	359	- 41.6%	1,622	1,020	- 37.1%
Pending Sales		437	278	- 36.4%	975	585	- 40.0%
Sold Listings		394	240	- 39.1%	830	485	- 41.6%
Median Sales Price		\$1,206,750	\$1,080,000	- 10.5%	\$1,200,000	\$1,075,000	- 10.4%
Avg. Sales Price		\$1,411,860	\$1,224,006	- 13.3%	\$1,385,259	\$1,252,238	- 9.6%
Days on Market		34	55	+ 61.8%	42	63	+ 50.0%
Active Listings		1,048	702	- 33.0%	--	--	--
% of Properties Sold Over List Price		58.1%	36.7%	- 36.8%	53.9%	30.5%	- 43.4%
% of List Price Received		106.4%	100.4%	- 5.6%	105.1%	99.5%	- 5.3%
Affordability Ratio		45	43	- 4.4%	45	44	- 2.2%
Months Supply		2.9	3.1	+ 6.9%	--	--	--

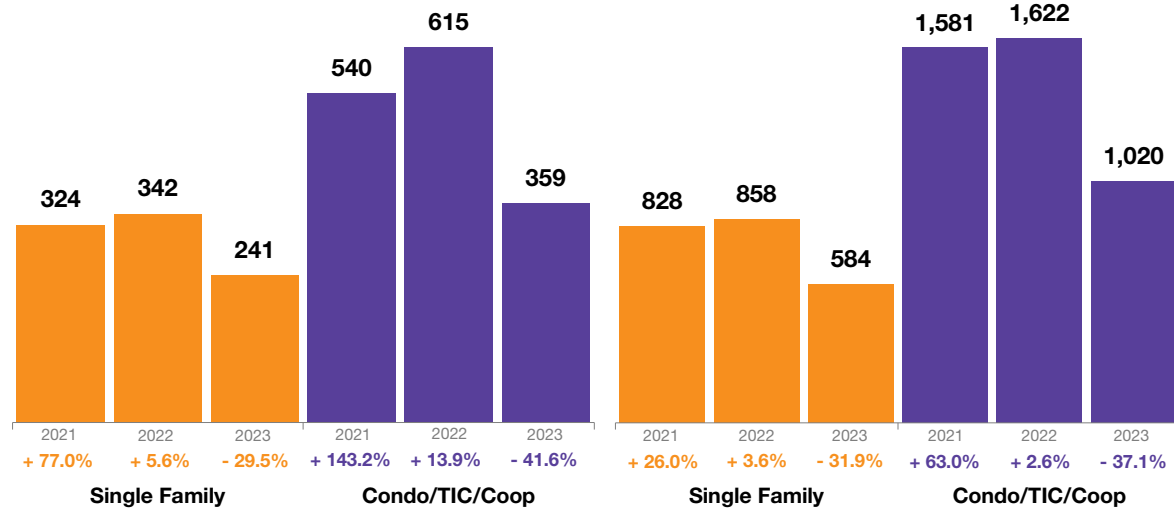
New Listings

A count of the properties that have been newly listed on the market in a given month.



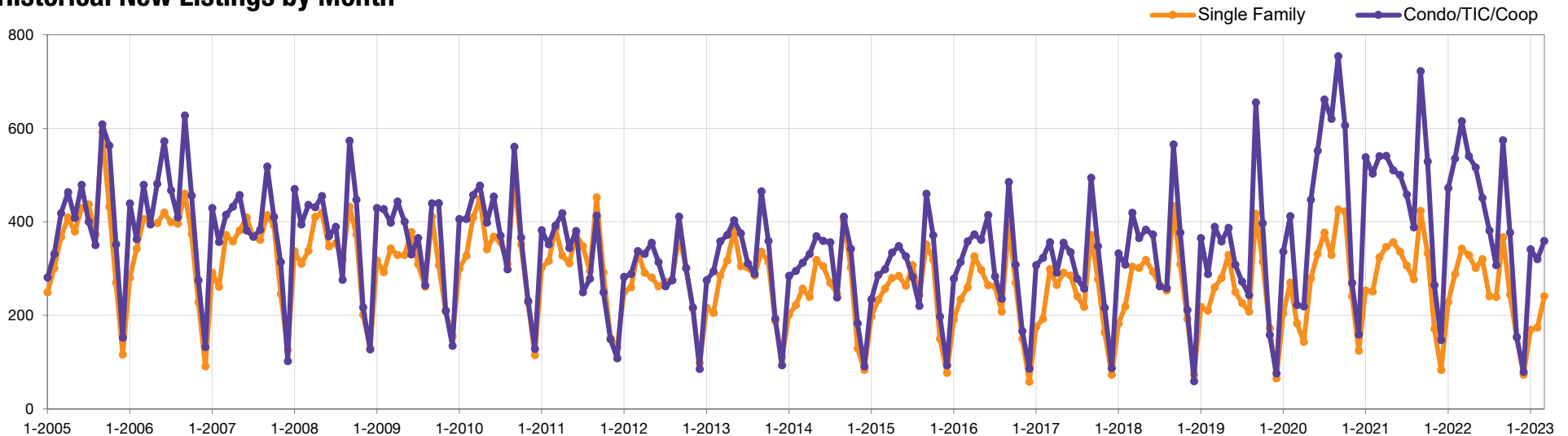
March

Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Apr-2022	329	-4.9%	540	-0.2%
May-2022	301	-15.4%	516	+1.2%
Jun-2022	320	-4.8%	451	-9.8%
Jul-2022	241	-21.2%	381	-16.8%
Aug-2022	239	-13.7%	307	-20.9%
Sep-2022	367	-13.2%	574	-20.5%
Oct-2022	244	-26.7%	377	-28.7%
Nov-2022	152	-11.1%	154	-41.9%
Dec-2022	73	-12.0%	79	-46.3%
Jan-2023	169	-25.9%	341	-27.8%
Feb-2023	174	-39.6%	320	-40.2%
Mar-2023	241	-29.5%	359	-41.6%
12-Month Avg	238	-18.3%	367	-22.6%

Historical New Listings by Month



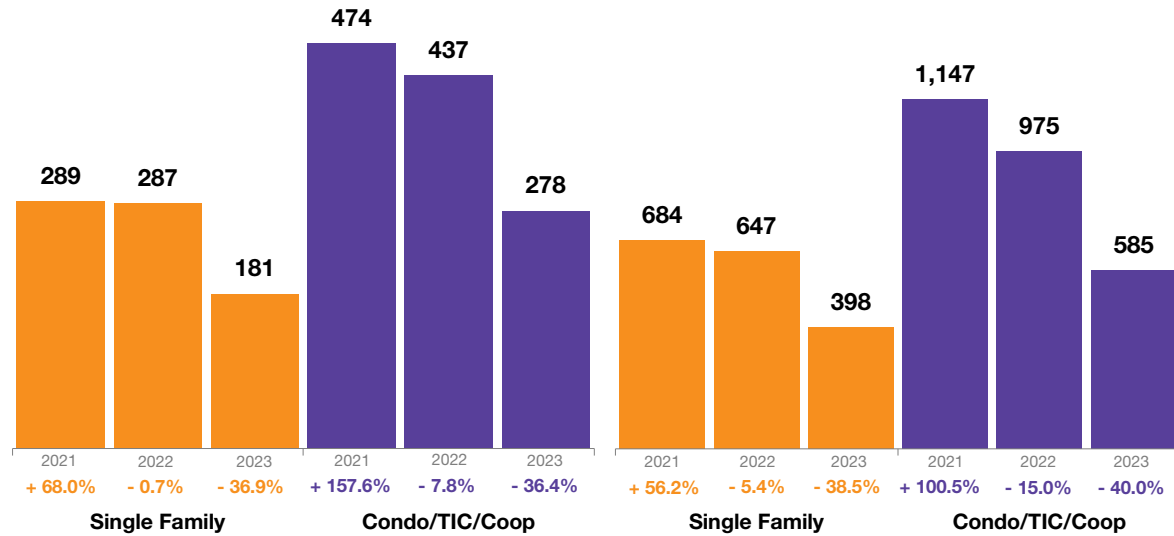
Pending Sales

A count of the properties on which offers have been accepted in a given month.



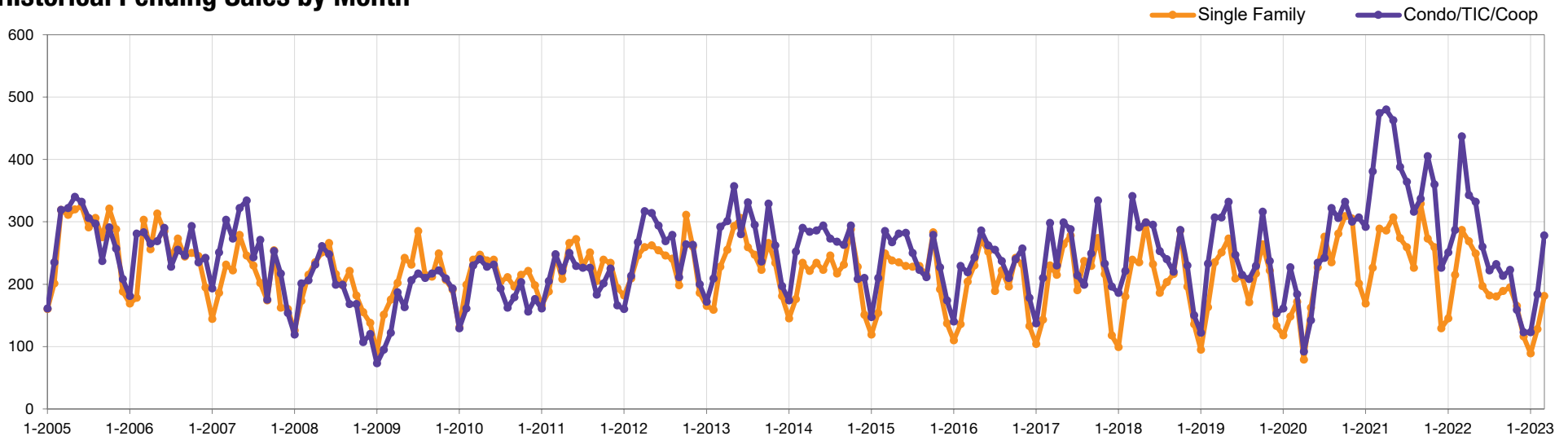
March

Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Apr-2022	269	-5.9%	343	-28.5%
May-2022	249	-18.9%	332	-28.3%
Jun-2022	197	-28.1%	260	-33.0%
Jul-2022	182	-29.7%	222	-39.0%
Aug-2022	180	-20.4%	232	-26.6%
Sep-2022	189	-42.6%	213	-36.8%
Oct-2022	195	-28.6%	223	-44.9%
Nov-2022	165	-36.3%	159	-55.8%
Dec-2022	116	-10.1%	123	-45.6%
Jan-2023	89	-38.6%	123	-51.0%
Feb-2023	128	-40.5%	184	-35.9%
Mar-2023	181	-36.9%	278	-36.4%
12-Month Avg	178	-28.4%	224	-37.6%

Historical Pending Sales by Month



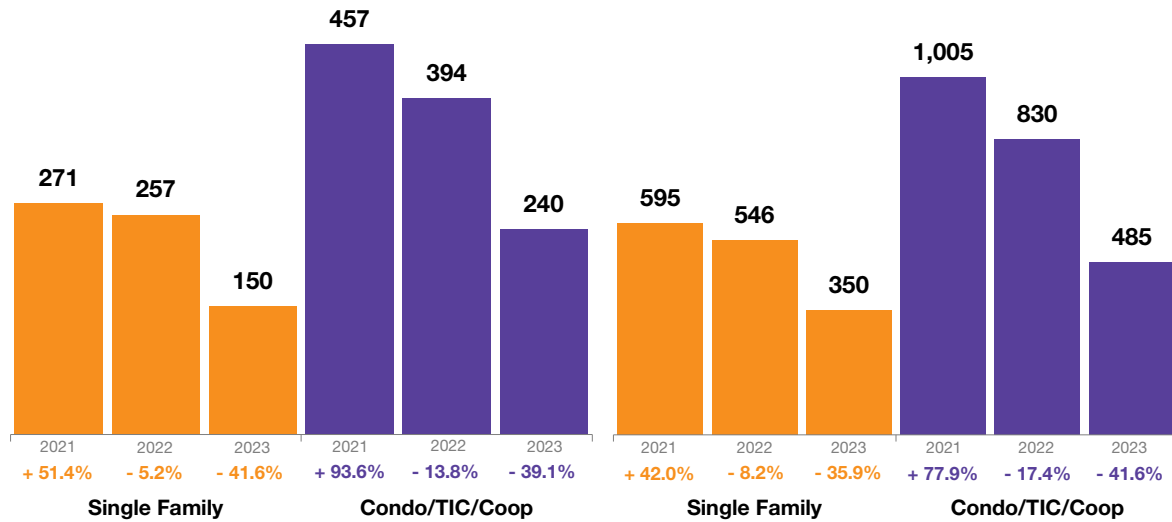
Sold Listings

A count of the actual sales that closed in a given month.



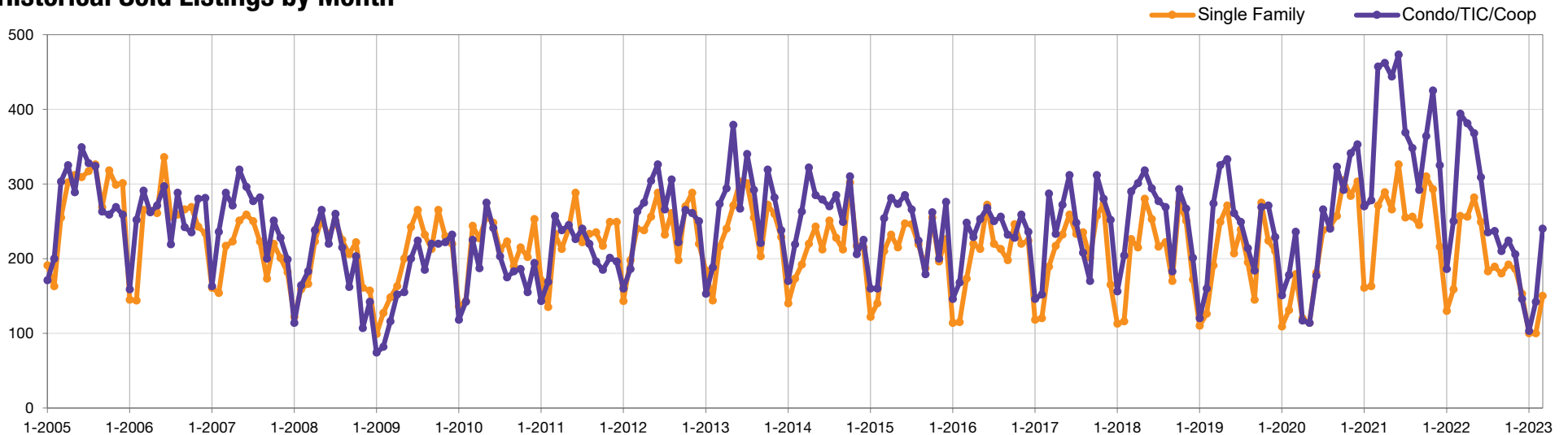
March

Year to Date



Sold Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Apr-2022	256	-11.4%	381	-17.5%
May-2022	282	+6.0%	368	-17.1%
Jun-2022	249	-23.6%	309	-34.7%
Jul-2022	183	-28.2%	235	-36.3%
Aug-2022	189	-26.2%	237	-31.9%
Sep-2022	180	-26.5%	210	-28.1%
Oct-2022	192	-38.1%	224	-38.5%
Nov-2022	186	-36.5%	206	-51.5%
Dec-2022	153	-29.2%	146	-55.1%
Jan-2023	100	-23.1%	103	-44.6%
Feb-2023	100	-37.1%	142	-43.2%
Mar-2023	150	-41.6%	240	-39.1%
12-Month Avg	185	-26.0%	233	-35.3%

Historical Sold Listings by Month

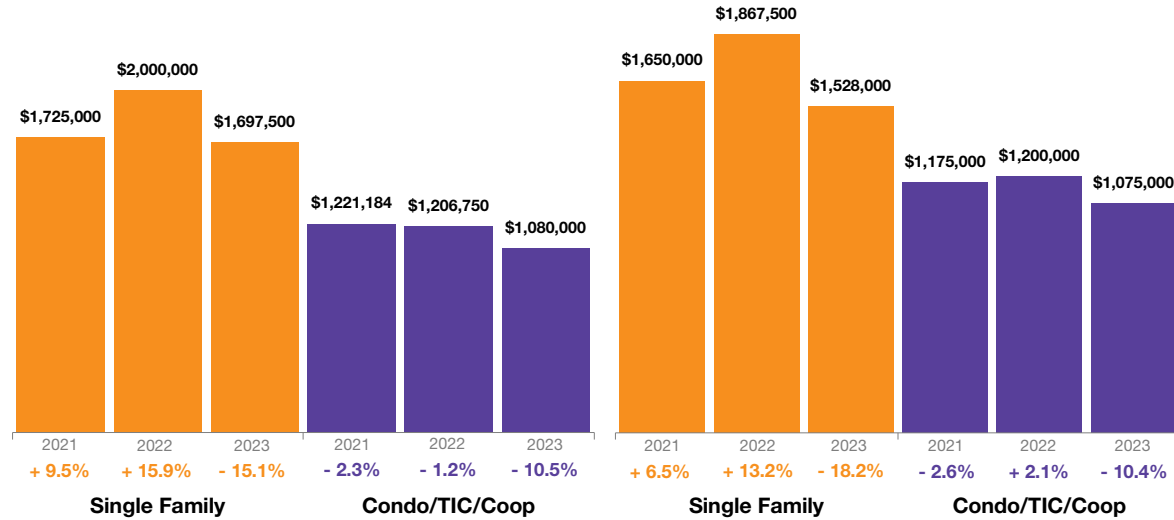


Median Sales Price

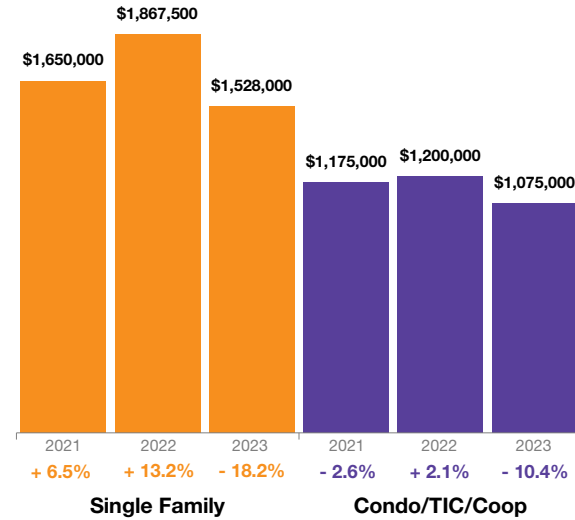
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



March



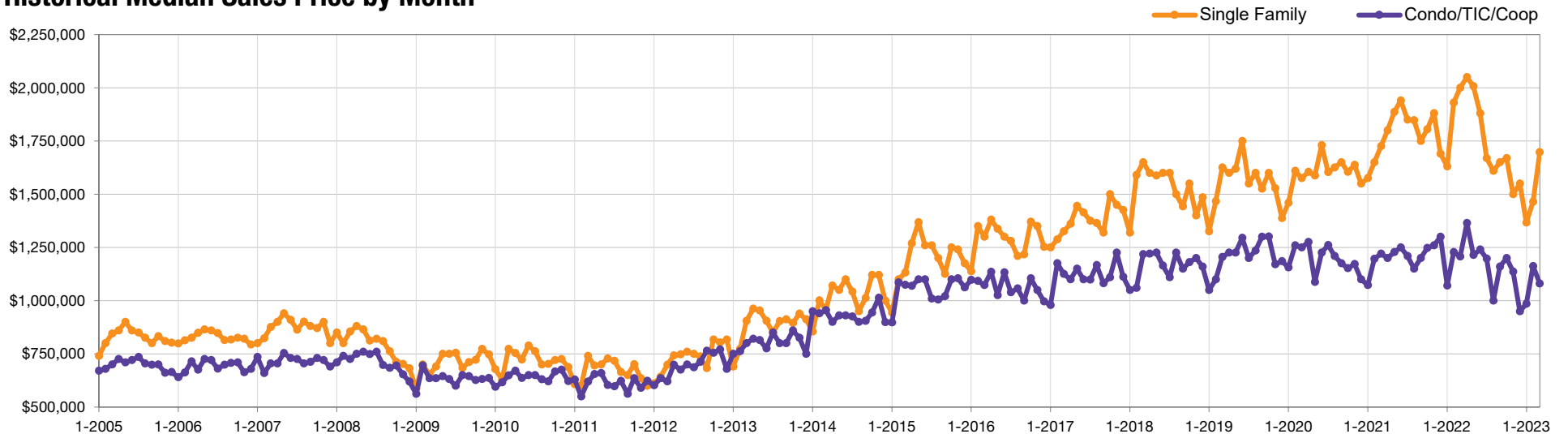
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Apr-2022	\$2,050,000	+13.9%	\$1,365,000	+13.8%
May-2022	\$2,007,500	+6.4%	\$1,215,000	-1.1%
Jun-2022	\$1,880,000	-3.1%	\$1,240,000	-0.8%
Jul-2022	\$1,670,000	-9.7%	\$1,197,000	-1.1%
Aug-2022	\$1,610,000	-12.9%	\$1,000,000	-13.0%
Sep-2022	\$1,650,000	-5.7%	\$1,160,000	-3.3%
Oct-2022	\$1,670,000	-7.5%	\$1,200,000	-3.8%
Nov-2022	\$1,500,000	-20.2%	\$1,136,500	-9.8%
Dec-2022	\$1,550,000	-8.3%	\$950,000	-26.9%
Jan-2023	\$1,367,500	-16.1%	\$985,800	-7.9%
Feb-2023	\$1,465,000	-24.1%	\$1,162,500	-5.3%
Mar-2023	\$1,697,500	-15.1%	\$1,080,000	-10.5%
12-Month Avg*	\$1,701,500	-8.0%	\$1,180,000	-3.7%

* Median Sales Price for all properties from April 2022 through March 2023. This is not the average of the individual figures above.

Historical Median Sales Price by Month

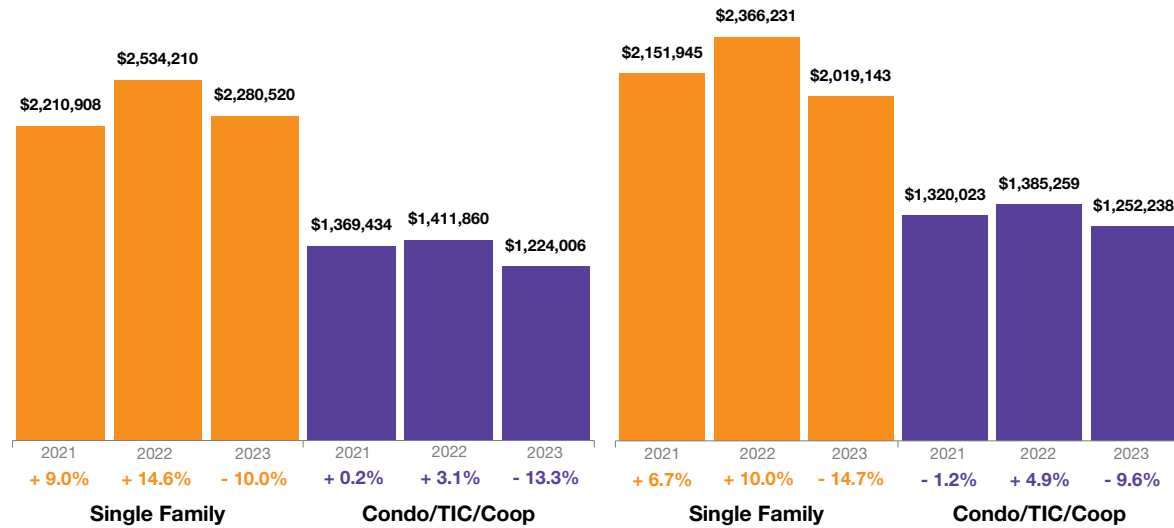


Average Sales Price

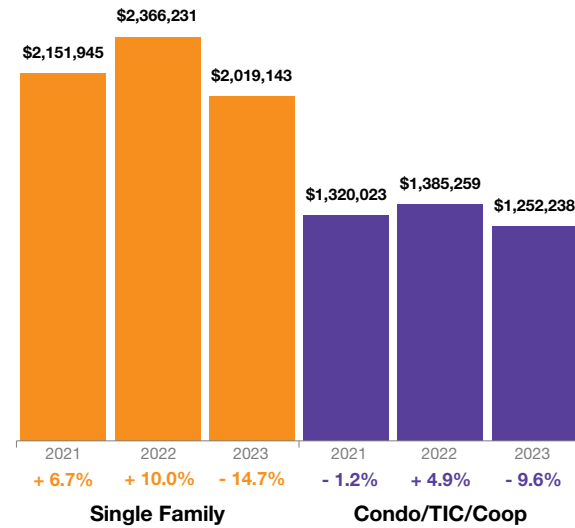
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



March



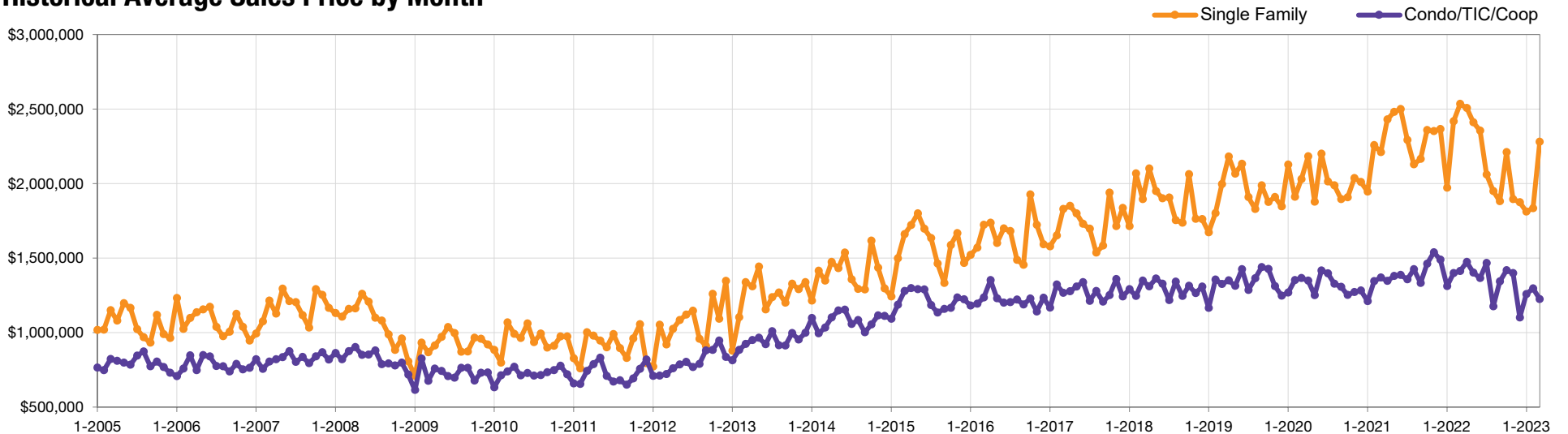
Year to Date



Average Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Apr-2022	\$2,506,193	+3.1%	\$1,473,383	+9.4%
May-2022	\$2,411,895	-2.7%	\$1,403,091	+1.7%
Jun-2022	\$2,355,940	-5.8%	\$1,366,119	-1.5%
Jul-2022	\$2,061,331	-10.1%	\$1,466,757	+8.1%
Aug-2022	\$1,950,088	-8.4%	\$1,174,880	-17.6%
Sep-2022	\$1,881,502	-13.1%	\$1,343,336	+0.8%
Oct-2022	\$2,211,462	-6.3%	\$1,418,171	-3.0%
Nov-2022	\$1,895,086	-19.4%	\$1,399,284	-9.1%
Dec-2022	\$1,874,472	-20.8%	\$1,101,263	-26.0%
Jan-2023	\$1,811,636	-8.1%	\$1,257,127	-4.1%
Feb-2023	\$1,834,585	-24.1%	\$1,296,409	-7.3%
Mar-2023	\$2,280,520	-10.0%	\$1,224,006	-13.3%
12-Month Avg*	\$2,145,681	-8.8%	\$1,349,179	-4.1%

* Avg. Sales Price for all properties from April 2022 through March 2023. This is not the average of the individual figures above.

Historical Average Sales Price by Month



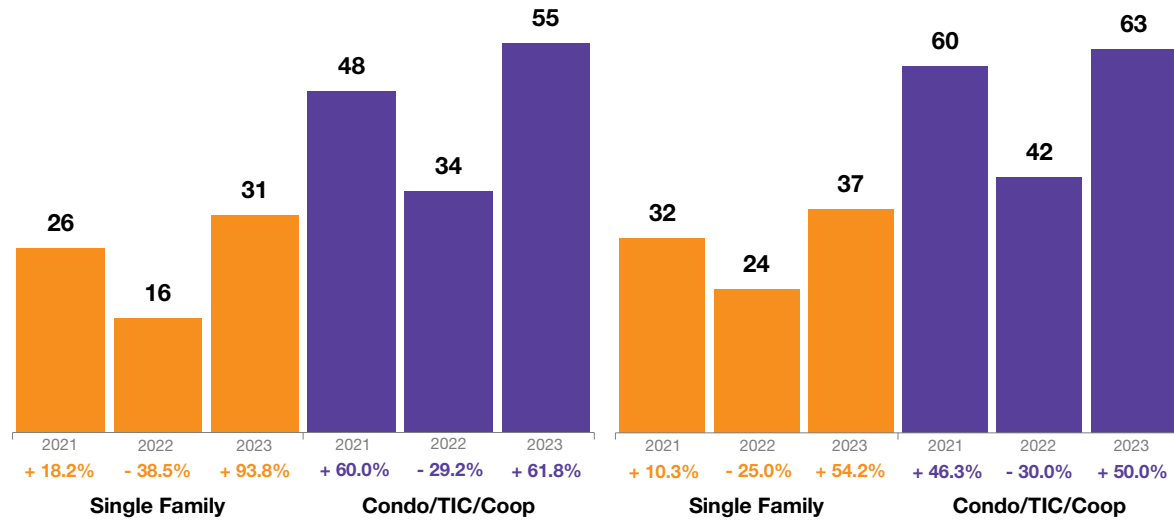
Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given month.



March

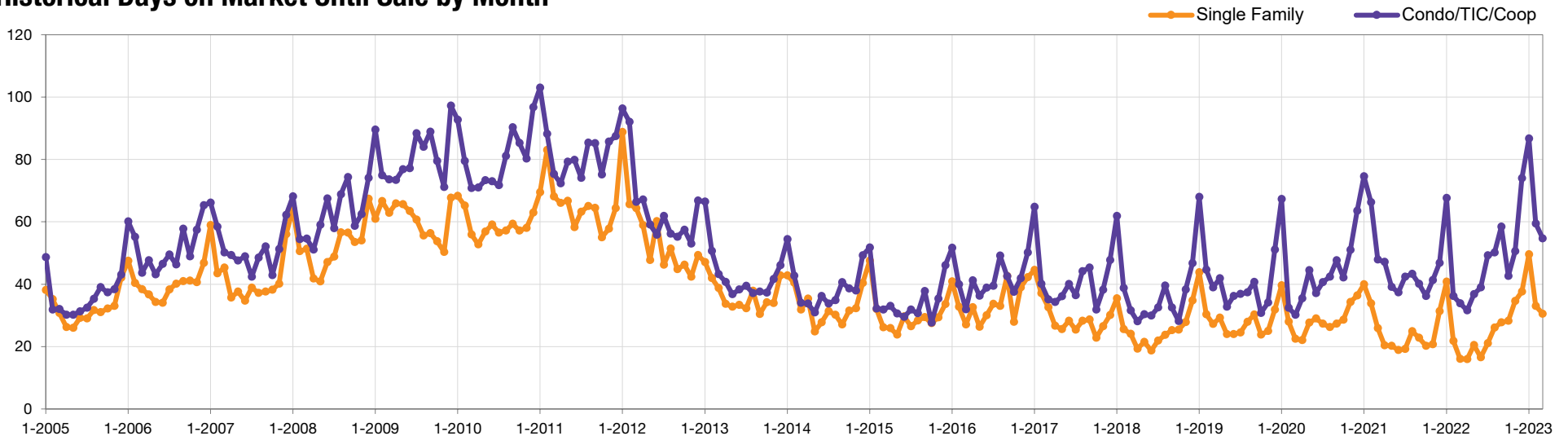
Year to Date



Days on Market Until Sale	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Apr-2022	16	-20.0%	32	-31.9%
May-2022	21	+5.0%	37	-5.1%
Jun-2022	17	-10.5%	39	+5.4%
Jul-2022	21	+10.5%	49	+16.7%
Aug-2022	26	+4.0%	50	+16.3%
Sep-2022	28	+21.7%	58	+45.0%
Oct-2022	28	+40.0%	43	+19.4%
Nov-2022	35	+66.7%	51	+24.4%
Dec-2022	38	+22.6%	74	+57.4%
Jan-2023	50	+22.0%	87	+27.9%
Feb-2023	33	+50.0%	59	+63.9%
Mar-2023	31	+93.8%	55	+61.8%
12-Month Avg*	26	+18.5%	48	+15.6%

* Days on Market for all properties from April 2022 through March 2023. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

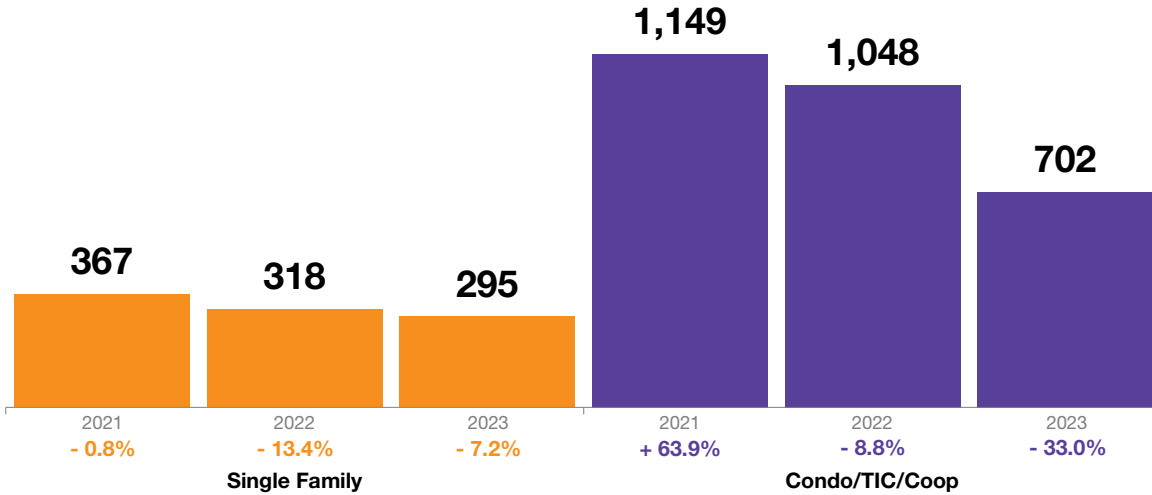


Inventory of Active Listings

The number of properties available for sale in active status at the end of a given month.



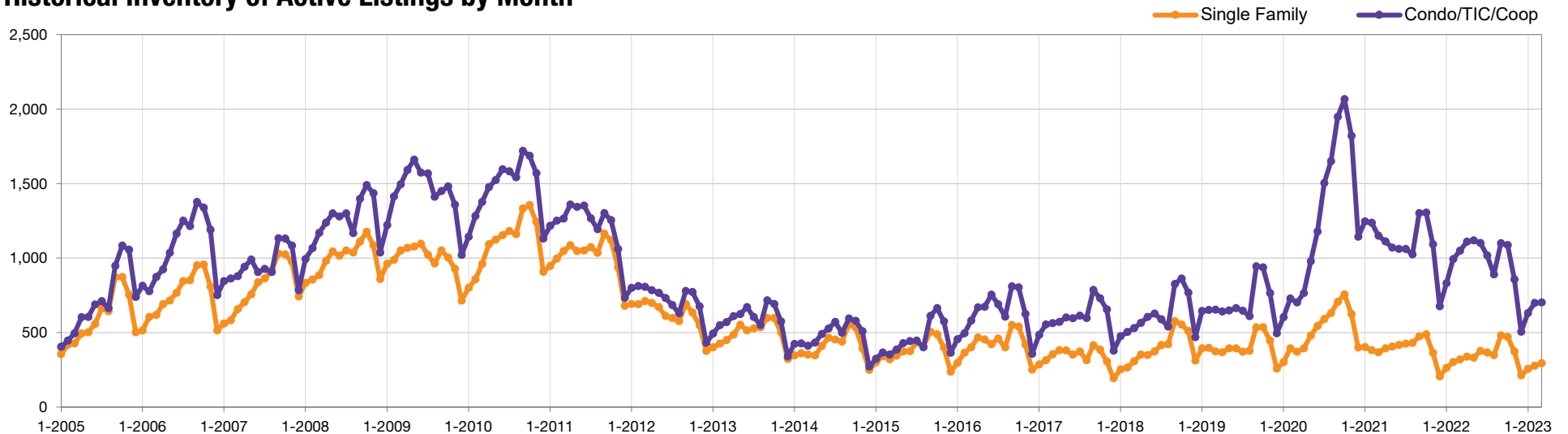
March



Inventory of Active Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Apr-2022	337	-14.2%	1,109	-0.3%
May-2022	331	-18.5%	1,119	+4.6%
Jun-2022	376	-9.6%	1,101	+3.9%
Jul-2022	365	-14.1%	1,018	-4.1%
Aug-2022	348	-19.1%	890	-13.2%
Sep-2022	480	+1.5%	1,099	-15.6%
Oct-2022	471	-3.5%	1,087	-16.6%
Nov-2022	373	+2.8%	857	-21.6%
Dec-2022	213	+3.9%	505	-25.3%
Jan-2023	255	-2.7%	630	-24.2%
Feb-2023	276	-8.3%	698	-29.6%
Mar-2023	295	-7.2%	702	-33.0%
12-Month Avg*	343	-8.0%	901	-14.0%

* Active Listings for all properties from April 2022 through March 2023. This is not the average of the individual figures above.

Historical Inventory of Active Listings by Month

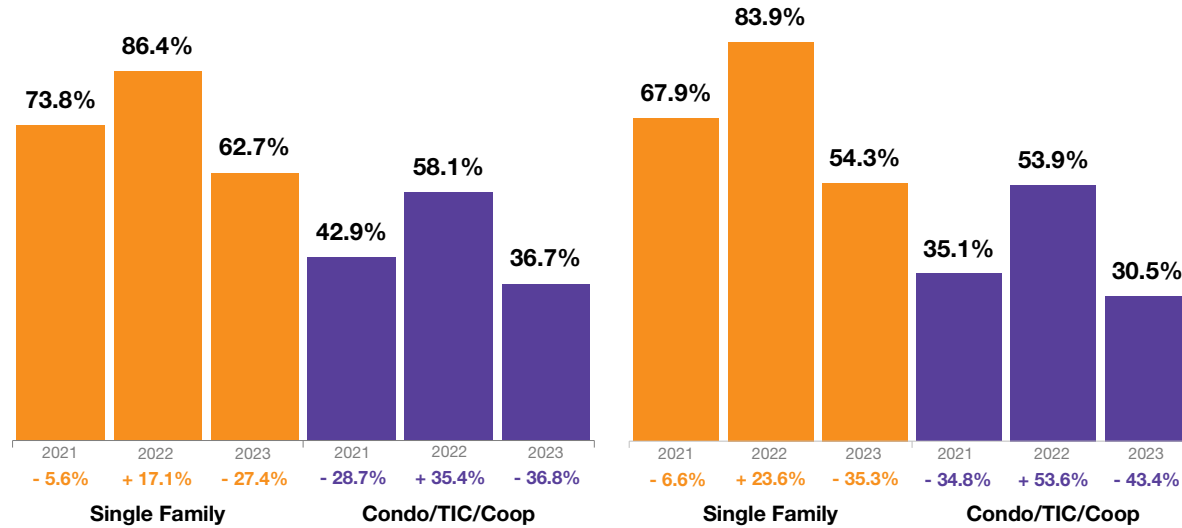


% of Properties Sold Over List Price

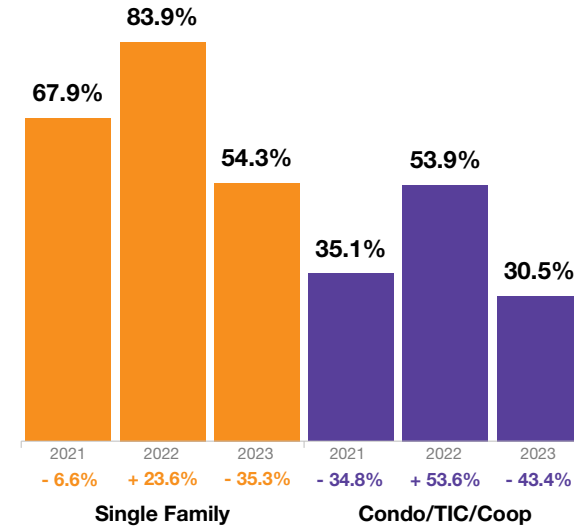


Percentage found when dividing the number of properties sold by properties sold over its original list price, not accounting for seller concessions.

March



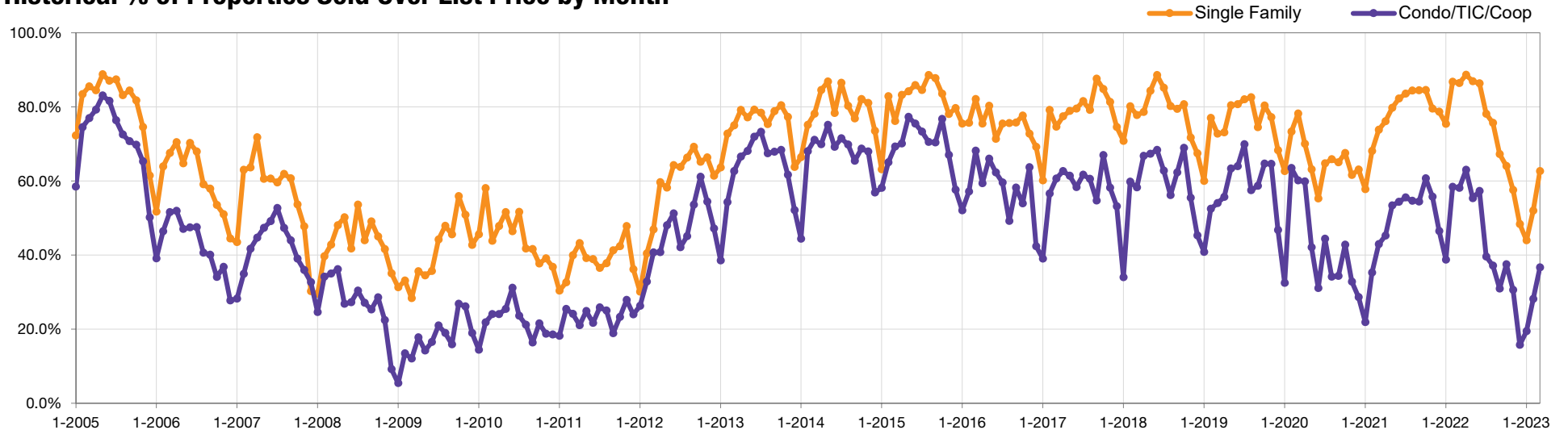
Year to Date



% of Properties Sold Over List Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Apr-2022	88.7%	+16.6%	63.0%	+39.4%
May-2022	86.9%	+9.0%	55.3%	+3.6%
Jun-2022	86.3%	+5.0%	57.3%	+5.5%
Jul-2022	78.1%	-6.5%	39.6%	-28.8%
Aug-2022	75.7%	-10.3%	37.1%	-32.1%
Sep-2022	67.2%	-20.5%	31.0%	-43.1%
Oct-2022	64.1%	-24.1%	37.5%	-38.2%
Nov-2022	57.5%	-27.7%	30.6%	-45.2%
Dec-2022	48.4%	-38.5%	15.8%	-66.0%
Jan-2023	44.0%	-41.6%	19.4%	-49.9%
Feb-2023	52.0%	-40.1%	28.2%	-51.7%
Mar-2023	62.7%	-27.4%	36.7%	-36.8%
12-Month Avg	71.5%	-12.7%	42.3%	-20.8%

* % of Properties Sold Over List Price for all properties from April 2022 through March 2023. This is not the average of the individual figures above.

Historical % of Properties Sold Over List Price by Month

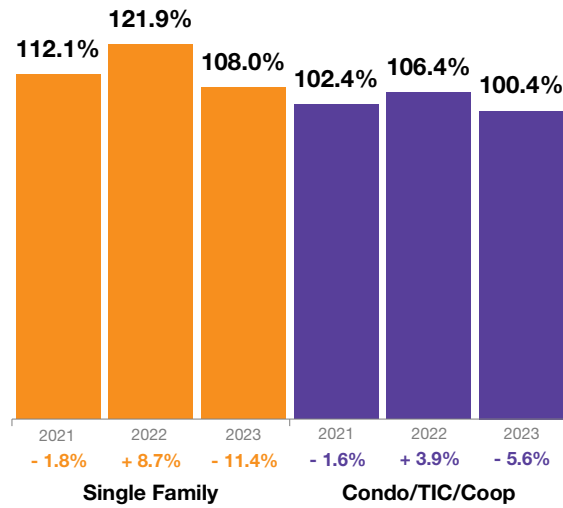


% of List Price Received

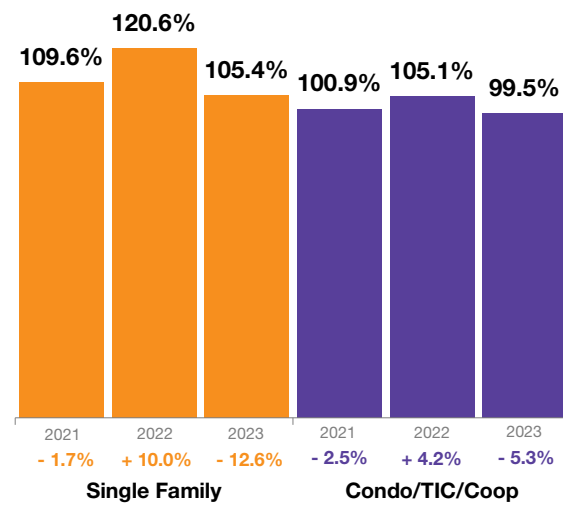


Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

March



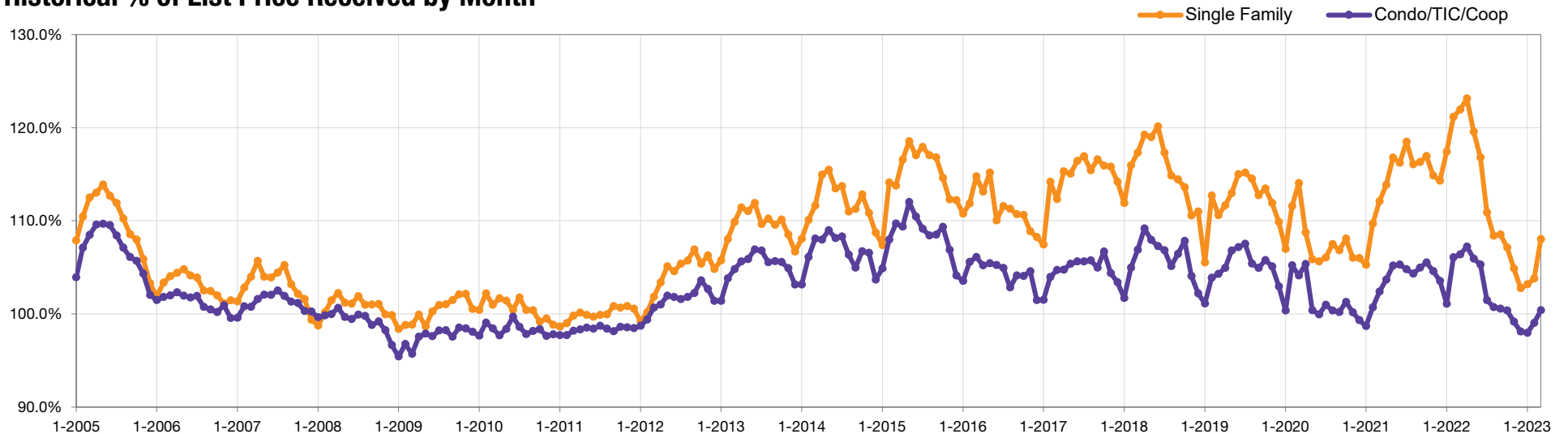
Year to Date



% of List Price Received	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Apr-2022	123.1%	+8.2%	107.2%	+3.4%
May-2022	119.6%	+2.4%	105.9%	+0.7%
Jun-2022	116.8%	+0.5%	105.3%	0.0%
Jul-2022	110.9%	-6.4%	101.5%	-3.1%
Aug-2022	108.4%	-6.6%	100.7%	-3.5%
Sep-2022	108.5%	-6.7%	100.6%	-4.2%
Oct-2022	107.1%	-8.5%	100.4%	-4.8%
Nov-2022	104.9%	-8.6%	99.2%	-5.2%
Dec-2022	102.8%	-10.1%	98.1%	-5.2%
Jan-2023	103.2%	-12.1%	98.0%	-3.1%
Feb-2023	103.8%	-14.4%	99.0%	-6.7%
Mar-2023	108.0%	-11.4%	100.4%	-5.6%
12-Month Avg*	111.4%	-4.6%	102.4%	-2.3%

* % of List Price Received for all properties from April 2022 through March 2023. This is not the average of the individual figures above.

Historical % of List Price Received by Month

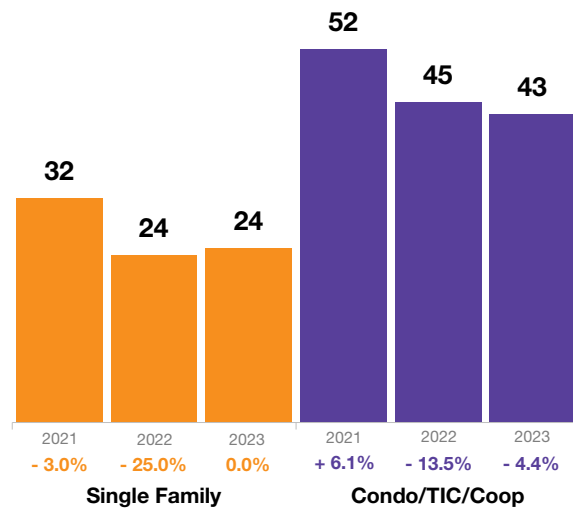


Housing Affordability Ratio

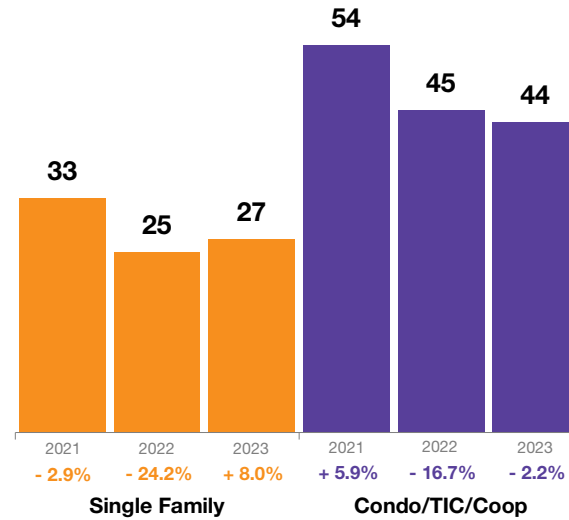


This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

March



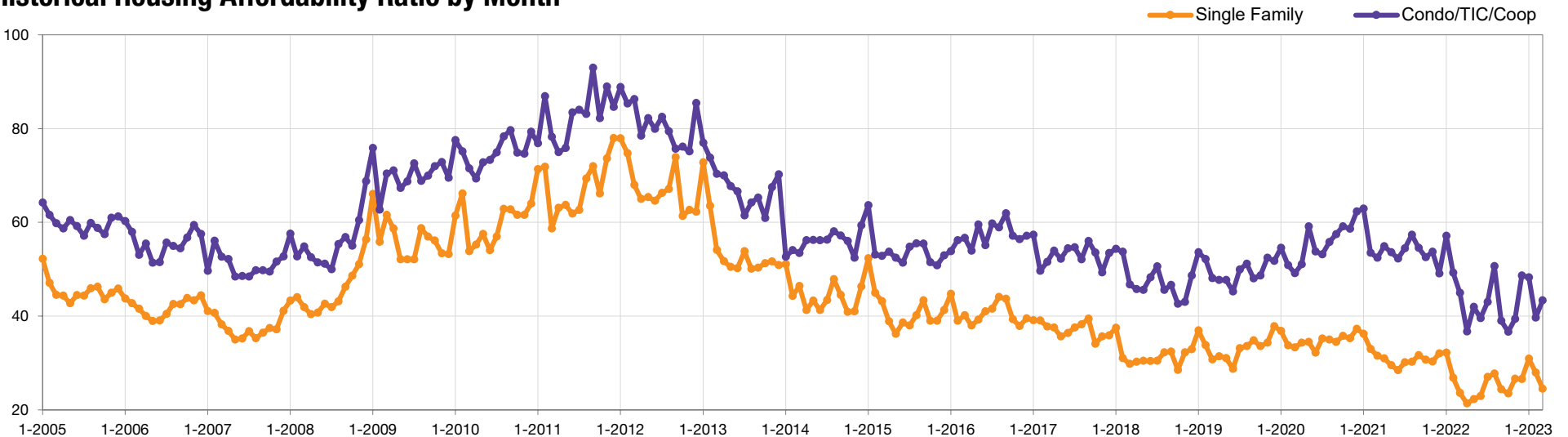
Year to Date



Housing Affordability Ratio	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Apr-2022	21	-32.3%	37	-32.7%
May-2022	22	-26.7%	42	-22.2%
Jun-2022	23	-17.9%	40	-23.1%
Jul-2022	27	-10.0%	43	-20.4%
Aug-2022	28	-6.7%	51	-10.5%
Sep-2022	24	-25.0%	39	-29.1%
Oct-2022	23	-25.8%	37	-30.2%
Nov-2022	27	-10.0%	39	-27.8%
Dec-2022	27	-15.6%	49	0.0%
Jan-2023	31	-3.1%	48	-15.8%
Feb-2023	28	+3.7%	40	-18.4%
Mar-2023	24	0.0%	43	-4.4%
12-Month Avg*	25	-19.2%	42	-18.6%

* Affordability Ratio for all properties from April 2022 through March 2023. This is not the average of the individual figures above.

Historical Housing Affordability Ratio by Month

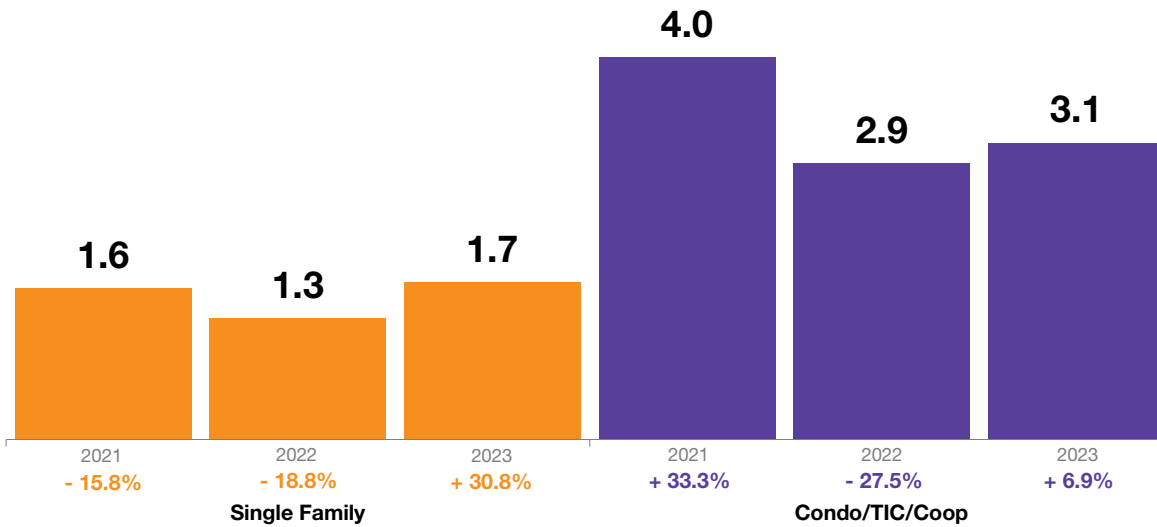


Months Supply of Inventory



The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

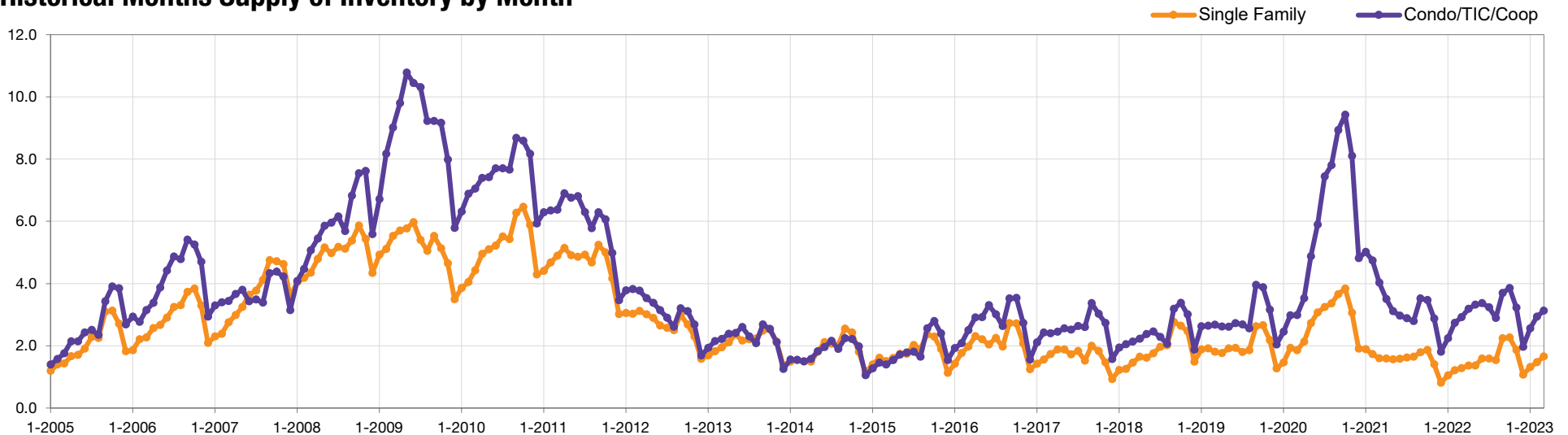
March



Months Supply of Inventory	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Apr-2022	1.4	-12.5%	3.2	-8.6%
May-2022	1.4	-12.5%	3.3	+6.5%
Jun-2022	1.6	0.0%	3.4	+13.3%
Jul-2022	1.6	0.0%	3.2	+10.3%
Aug-2022	1.5	-6.3%	2.9	+3.6%
Sep-2022	2.2	+22.2%	3.7	+5.7%
Oct-2022	2.3	+21.1%	3.9	+11.4%
Nov-2022	1.9	+35.7%	3.2	+10.3%
Dec-2022	1.1	+37.5%	2.0	+11.1%
Jan-2023	1.3	+30.0%	2.6	+18.2%
Feb-2023	1.5	+25.0%	2.9	+7.4%
Mar-2023	1.7	+30.8%	3.1	+6.9%
12-Month Avg*	1.6	+11.0%	3.1	+7.3%

* Months Supply for all properties from April 2022 through March 2023. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

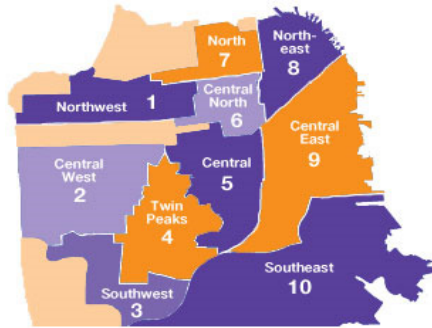
Key Metrics	Historical Sparkbars	3-2022	3-2023	Percent Change	YTD 2022	YTD 2023	Percent Change
New Listings		969	606	- 37.5%	2,504	1,626	- 35.1%
Pending Sales		730	470	- 35.6%	1,638	999	- 39.0%
Sold Listings		656	400	- 39.0%	1,390	848	- 39.0%
Median Sales Price		\$1,502,167	\$1,344,058	- 10.5%	\$1,453,500	\$1,296,500	- 10.8%
Avg. Sales Price		\$1,857,652	\$1,626,068	- 12.5%	\$1,773,010	\$1,569,762	- 11.5%
Days on Market		27	45	+ 66.7%	35	52	+ 48.6%
Active Listings		1,394	1,016	- 27.1%	--	--	--
% of Properties Sold Over List Price		69.1%	46.3%	- 33.0%	65.6%	40.4%	- 38.4%
% of List Price Received		112.4%	103.2%	- 8.2%	111.2%	101.9%	- 8.4%
Affordability Ratio		30	29	- 3.3%	31	30	- 3.2%
Months Supply		2.3	2.5	+ 8.7%	--	--	--

Activity by District

Key metrics by report month for the districts of San Francisco.



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- SF District 1: Northwest (Sea Cliff, Lake, Jordan Park / Laurel Heights, Outer Richmond, Central Richmond, Inner Richmond, Lone Mountain)
- SF District 2: Central West (Outer Sunset, Central Sunset, Inner Sunset, Outer Parkside, Parkside, Inner Parkside, Golden Gate Heights)
- SF District 3: Southwest (Pine Lake Park, Lake Shore, Merced Manor, Stonestown, Lakeside, Merced Heights, Ingleside, Ingleside Heights, Oceanview)
- SF District 4: Twin Peaks W (Forest Hill (& Ext), W Portal, St Francis Wd, Balboa Terr, Mt Dav Manor, Ingleside Terr, Monterey Hts, Wstwd Pk & H'Inds, Shrwrd Fst, Miraloma Pk, Dmnd Hts, Mdtwn Terr)
- SF District 5: Central (Haight Ashbury, Cole Vly / Prnssus Hts, Clarndn Hts, Corona Hts, Twin Pks, Glen Pk, Noe Vly, Eureka Vly / Dolores Hts, Mission Dolores, Duboce Trngl, Buena Vista / Ashbury Hts)
- SF District 6: Central North (Lower Pacific Heights, Anza Vista, Western Addition, North Panhandle, Alamo Square, Hayes Valley)
- SF District 7: North (Marina, Cow Hollow, Presidio Heights, Pacific Heights)
- SF District 8: Northeast (North Waterfront, North Beach, Russian Hill, Telegraph Hill, Nob Hill, Financial District / Barbary Coast, Downtown, Van Ness / Civic Center, Tenderloin)
- SF District 9: Central East (Yerba Buena, South Beach, South of Market, Mission Bay, Inner Mission, Potrero Hill, Central Waterfront / Dogpatch, Bernal Heights)
- SF District 10: Southeast (Outer Mission, Mission Terr, Excelsior, Portola, Bayview, Silver Terr, Hunters Pt, Candlestick Pt, Bayview Hts, Little Hollywood, Visitation Vly, Crocker Amazon)

	Active Listings			Sold Listings			Median Sales Price			Days on Market			Months Supply		
	3-2022	3-2023	+ / -	3-2022	3-2023	+ / -	3-2022	3-2023	+ / -	3-2022	3-2023	+ / -	3-2022	3-2023	+ / -
Single Family															
1 SF District 1	23	16	-30.4%	18	15	-16.7%	\$2,240,000	\$2,705,000	+20.8%	24	25	+4.2%	1.1	1.1	0.0%
2 SF District 2	40	36	-10.0%	44	25	-43.2%	\$1,792,000	\$1,600,000	-10.7%	11	28	+154.5%	0.9	1.0	+11.1%
3 SF District 3	14	17	+21.4%	23	12	-47.8%	\$1,541,500	\$1,431,500	-7.1%	19	21	+10.5%	0.8	1.4	+75.0%
4 SF District 4	28	19	-32.1%	33	23	-30.3%	\$2,348,000	\$1,900,000	-19.1%	13	28	+115.4%	0.8	0.7	-12.5%
5 SF District 5	40	45	+12.5%	41	19	-53.7%	\$2,770,000	\$2,600,000	-6.1%	10	30	+200.0%	1.1	1.8	+63.6%
6 SF District 6	11	7	-36.4%	5	0	-100.0%	\$3,600,000	\$0	-100.0%	10	0	-100.0%	2.3	3.1	+34.8%
7 SF District 7	27	44	+63.0%	16	6	-62.5%	\$5,887,500	\$4,429,000	-24.8%	31	57	+83.9%	2.1	6.9	+228.6%
8 SF District 8	18	16	-11.1%	3	2	-33.3%	\$2,645,000	\$6,025,000	+127.8%	50	189	+278.0%	6.0	5.9	-1.7%
9 SF District 9	45	33	-26.7%	35	19	-45.7%	\$1,750,000	\$1,625,000	-7.1%	17	29	+70.6%	1.7	1.8	+5.9%
10 SF District 10	72	62	-13.9%	39	29	-25.6%	\$1,280,000	\$1,170,000	-8.6%	16	32	+100.0%	1.6	1.7	+6.3%
Condo/TIC/Coop															
1 SF District 1	30	20	-33.3%	31	16	-48.4%	\$1,350,000	\$1,090,000	-19.3%	23	28	+21.7%	1.7	1.6	-5.9%
2 SF District 2	11	9	-18.2%	7	7	0.0%	\$1,300,000	\$925,000	-28.8%	46	28	-39.1%	2.2	2.3	+4.5%
3 SF District 3	4	6	+50.0%	3	4	+33.3%	\$760,000	\$577,500	-24.0%	35	35	0.0%	1.0	2.1	+110.0%
4 SF District 4	12	11	-8.3%	7	2	-71.4%	\$790,000	\$735,000	-7.0%	14	34	+142.9%	2.1	4.0	+90.5%
5 SF District 5	70	65	-7.1%	64	42	-34.4%	\$1,505,500	\$1,445,000	-4.0%	20	35	+75.0%	1.3	1.6	+23.1%
6 SF District 6	90	61	-32.2%	40	28	-30.0%	\$1,255,000	\$1,470,000	+17.1%	23	42	+82.6%	2.3	2.4	+4.3%
7 SF District 7	85	59	-30.6%	31	20	-35.5%	\$1,860,000	\$1,338,000	-28.1%	14	39	+178.6%	2.2	2.5	+13.6%
8 SF District 8	218	163	-25.2%	65	45	-30.8%	\$1,100,000	\$979,000	-11.0%	45	71	+57.8%	3.5	4.3	+22.9%
9 SF District 9	488	282	-42.2%	136	70	-48.5%	\$1,137,500	\$986,500	-13.3%	47	66	+40.4%	3.9	4.1	+5.1%
10 SF District 10	40	26	-35.0%	10	6	-40.0%	\$798,444	\$659,000	-17.5%	16	165	+931.3%	5.1	4.9	-3.9%